

Living with an xSP

Jim Metzler

Ashton, Metzler & Associates

617.969.8286

jim@ashtonmetzler.com

www.ashtonmetzler.com

Classes of Service Providers

- ▶ Traditional Inter-exchange Carriers (IXCs) – AT&T, MCI/Worldcom, Sprint
- ▶ Bandwidth Barons - Level 3, Qwest, Williams
- ▶ Local Exchange Carriers (LECs) – Verizon, SBC, Qwest/US West
- ▶ Competitive Local Exchange Carriers (CLECs) – Covad, Rhythms
- ▶ Internet Service Providers (ISPs) – UUNET, Genuity, SAVVIS

Classes of Service Providers

- ▶ PTTs/International - Equant, BT, COLT
- ▶ Application Infrastructure Providers (AIPs) – NaviSite, Loudcloud, Digex
- ▶ Application Service Providers (ASPs) – USInternetworking, Corio
- ▶ Management Service Providers (MSPs) – SilverBack, InteQ, myCIO.com

Today's Speakers

- ▶ Peter Kirwan NaviSite
- ▶ John Igoe SilverBack
- ▶ Peter Brown PwC
- ▶ Terry Dymek EMC