



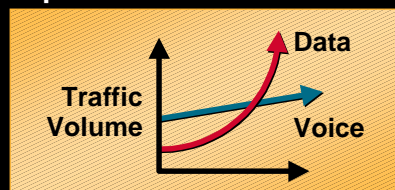
Agenda

- **Market Developments**
 - Drivers for Voice Over Packet Networks
- **PSTN Elements**
- **Technology Developments**
 - Open Packet Telephony Architecture
- **Architecture Choices**
- **Architecture and Products**

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Market Developments

Explosive Growth



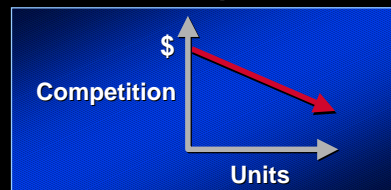
Market Expansion



Rapid Change

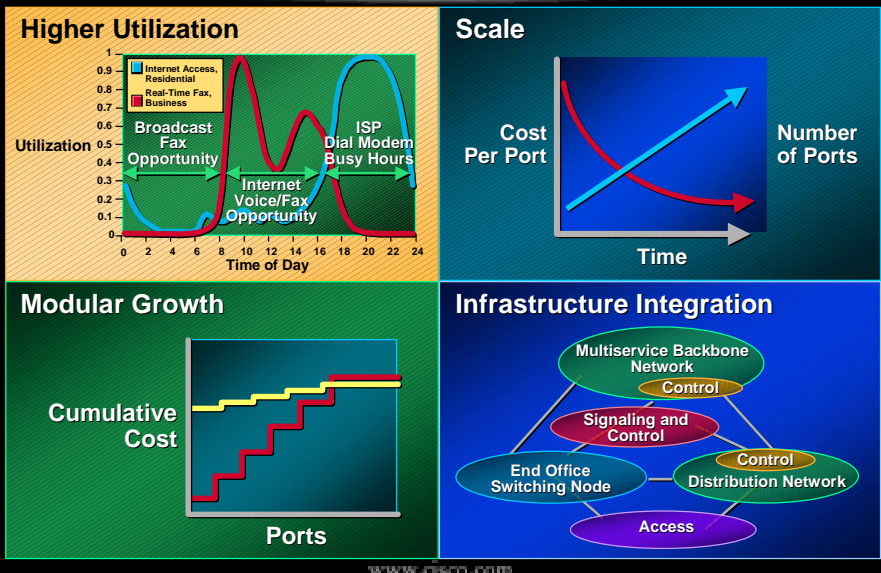


Increased Competition

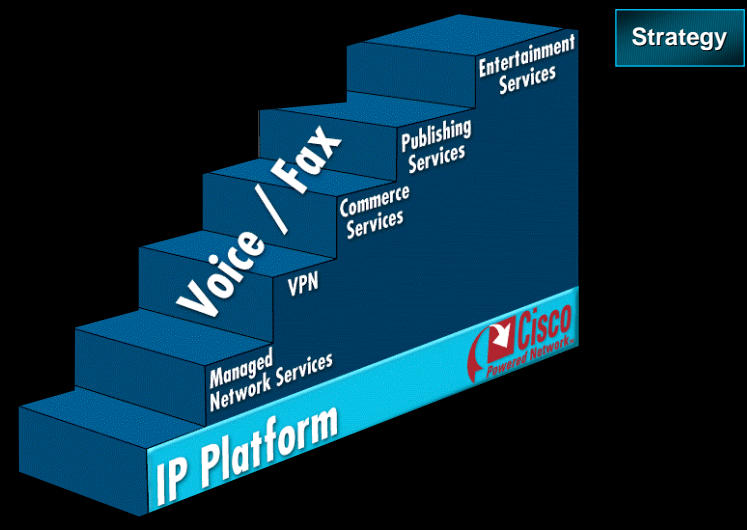


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Lower Costs



New World Service Architecture



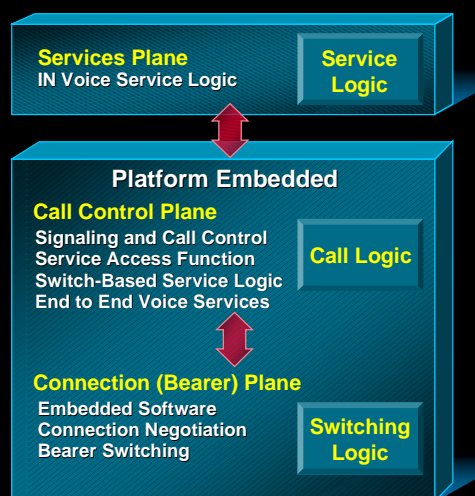
Agenda

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Traditional Switch Architecture

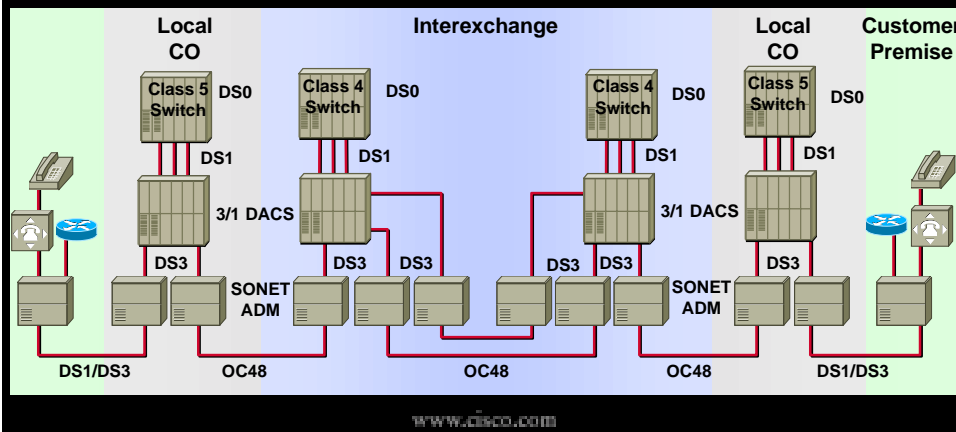
- Legacy TDM closed architecture
- Limited scalability, bottlenecks
- Complex, inflexible
- Tied to physical infrastructure
- Lack of open, standard interfaces



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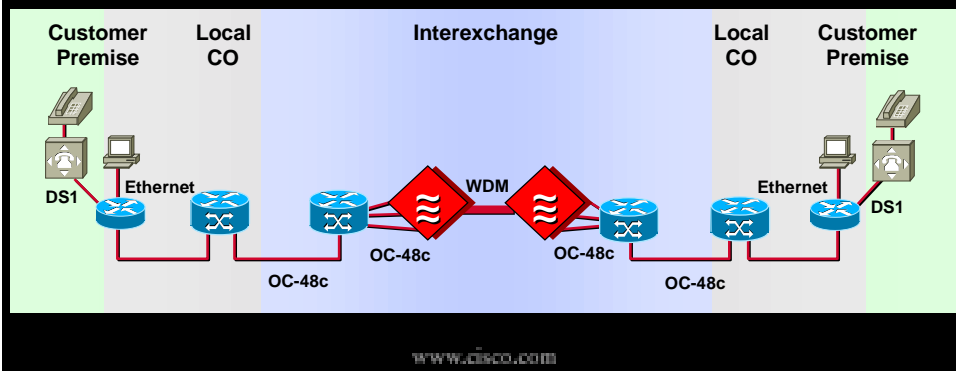
The Limitations of TDM

- Rigid hierarchy yields high cost per bit
- Lower-margin services disfavor new investment
- Inflexible architecture increases time to market



Advantages of Packet Switching

- Optimized infrastructure for data services
- Statistical muxing over largest available pipe
- “Flattened” network reduces costs

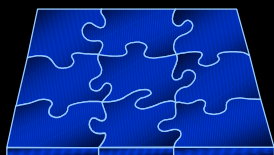


Agenda

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Open Standards Change the Model



Traditional Telephony

- Proprietary
- Closed
- Inflexible
- Monolithic
- Extremely expensive
- Old world speed

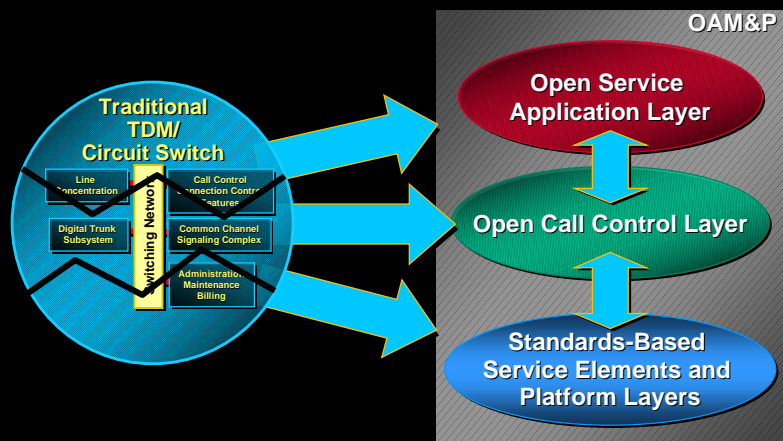
Packet Telephony / IP

- Public standards
- Open systems
- Flexible
- Teams and partners
- Inexpensive
- Internet time

Market Transition = Opportunity

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Open Packet Telephony Model



Open and Standardize the Telephony Infrastructure

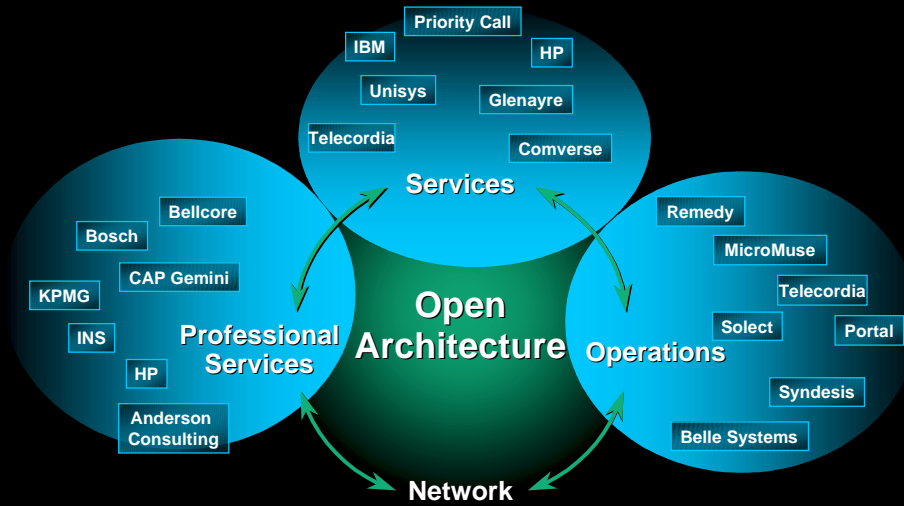
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Goals for an Open Architecture

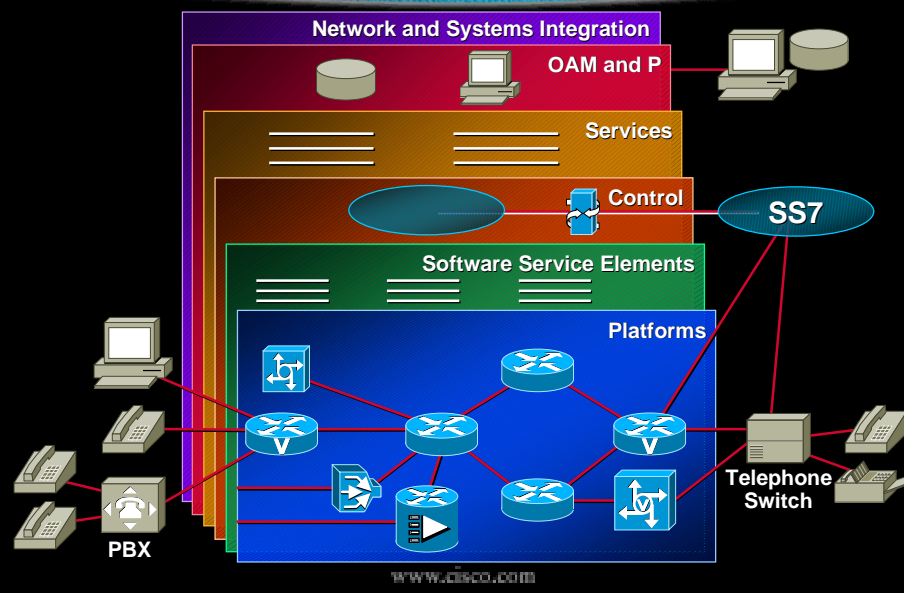
- Voice services over heterogeneous networks
- Independence from underlying network transport infrastructure
- Open framework to control voice services
- Access to intelligence at the edges of the network
- Interoperability to legacy networks and services
- Support rapid network and service provisioning

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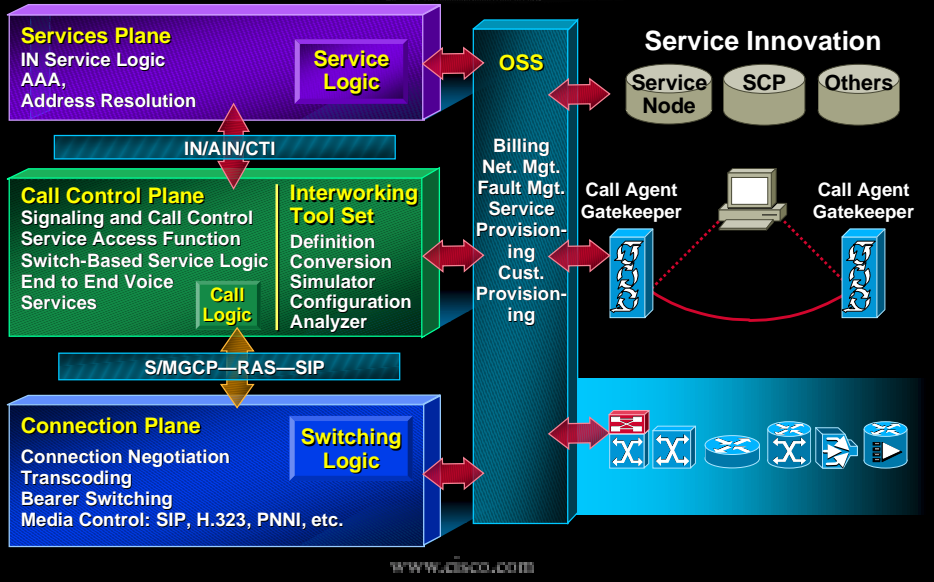
New World Ecosystem



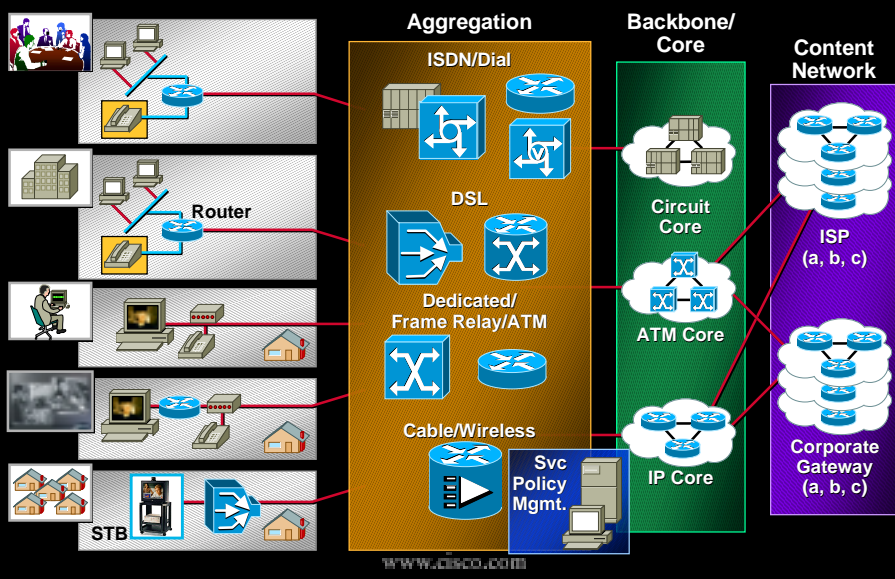
Functional Architecture



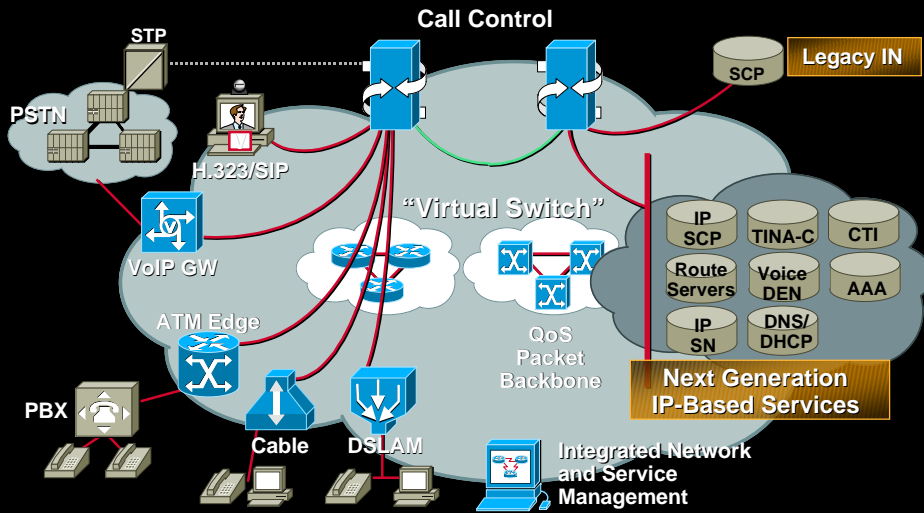
Open Packet Telephony Architecture



Reference Architecture

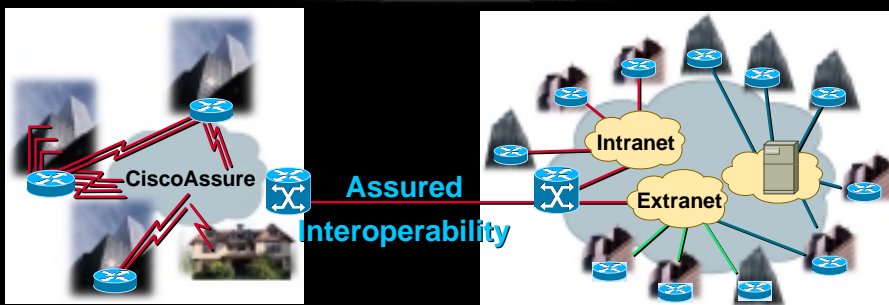


Open Packet Telephony Control Architecture



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Linking the Enterprise to the Service Provider



Enterprise Network

Service Provider Network

- **Common Software**
 - Routing
 - Quality of Service
 - Security Policies
 - Management Tools



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VoIP Applications

- Toll Bypass
- AVVID
- Internet Call Waiting
- Click to Call
- Universal Number Reach
- Web Provisioning
- Call Screening
- Unified Messaging
- Call Centers
- Tandem Replacement
- Fax Store and Forward (Never busy, Personal Fax)
- Voice VPNs

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Agenda

- Market Developments
- PSTN Elements
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 - Open Packet Telephony Architecture
- **Architecture Choices**
- Architecture and Products

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Packet Telephony Architecture Choices

- **Intelligent Network/Simple Endpoints**
- **Simple Network/Intelligent Endpoints**
- **Hybrid—Intelligent Network and Endpoints**
- **Layer 2 Access Network Voice Carriage**

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Packet Telephony Architecture Choices

- **Intelligent Network/Simple Endpoints**
SS7, Gateway Control Protocol (SGCP/MGCP)
- **Simple Network/Intelligent Endpoints**
Session Initiation Protocol (SIP)
- **Hybrid—Intelligent Network and Endpoints**
H.323
- **Layer 2 Access Networks Voice Carriage**
VoFR (FRF11), VoATM

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H.323—Multimedia Standard for IP Networks

- The H.323 standard provides a foundation for audio, video, and data communications across IP-based networks, including the Internet
- Original standard approved in 1996 and H.323 V2 was approved January 1998
- H.323 is an umbrella recommendation from the International Telecommunications Union (ITU) that sets standards for multimedia communications over Local Area Networks (LANs) that do not provide a guaranteed Quality of Service (QoS)
- H.323 is H.320 Recast for IP LAN

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H.323—System Components

- **H.323 defines four major components for a network-based communications system**

Terminals

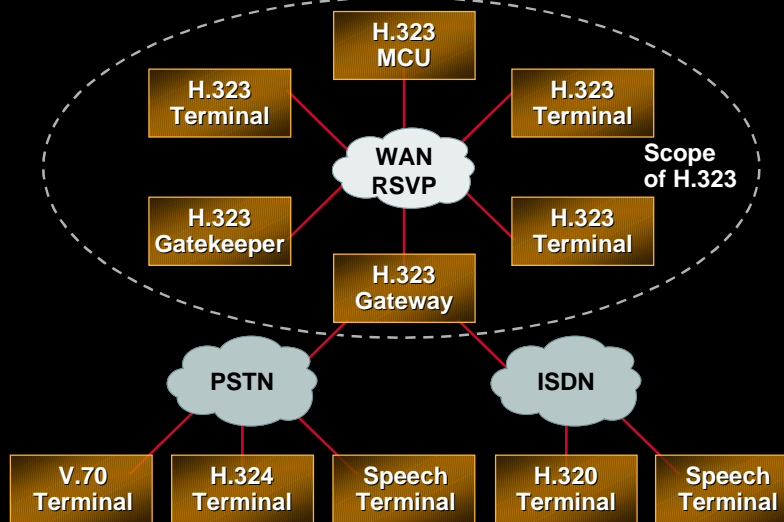
Gateways

Gatekeepers

Multipoint Control Units

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H.323—System Components



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Gatekeeper Functions

- **Mandatory services:**
 - Address translation
 - Admissions control
 - Bandwidth control
 - Zone management
- **Optional services:**
 - Call control signaling
 - Call authorization
 - Bandwidth management and reservation
 - Call management
 - Gatekeeper management information data structure
 - Directory services

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H.323 RAS

- Gatekeeper functions

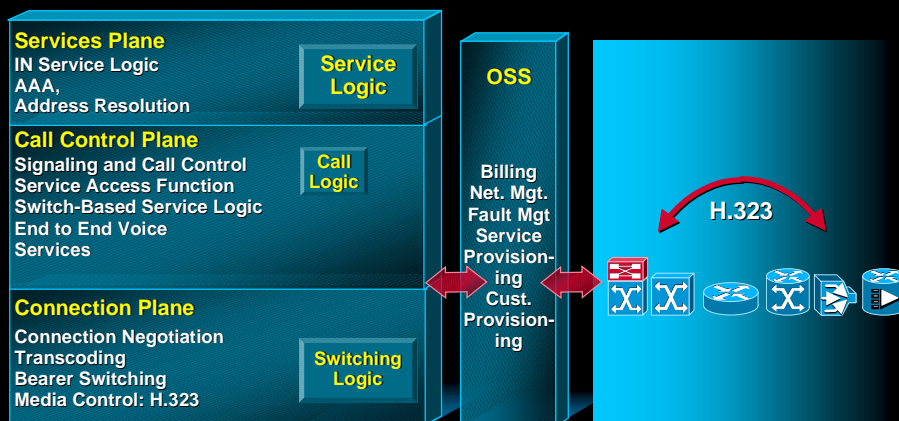
xRQ/xCF/xRJ

- Gatekeeper verbs

Admit, bandwidth change, disconnect, gatekeeper, information, locate, register, unregister

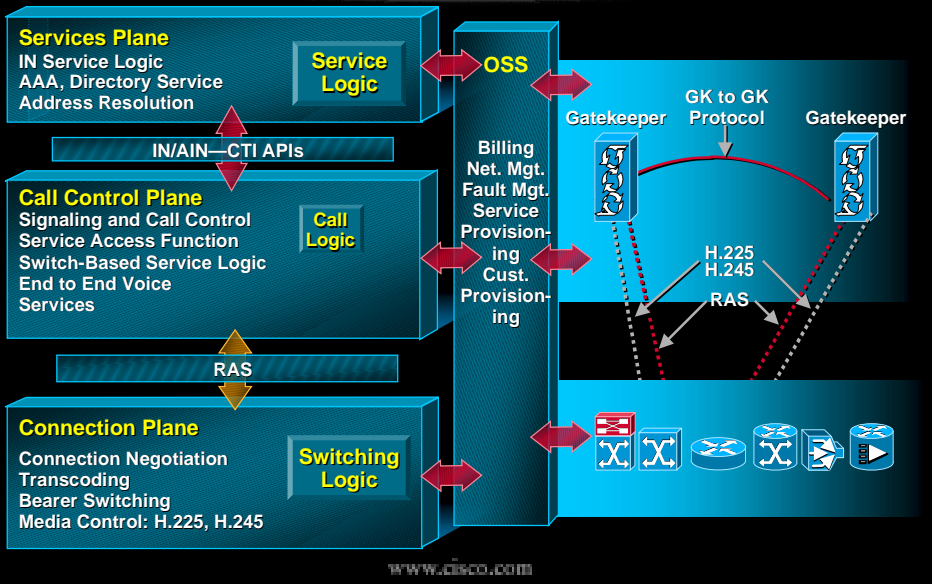
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H.323—H.323 Direct Call Model

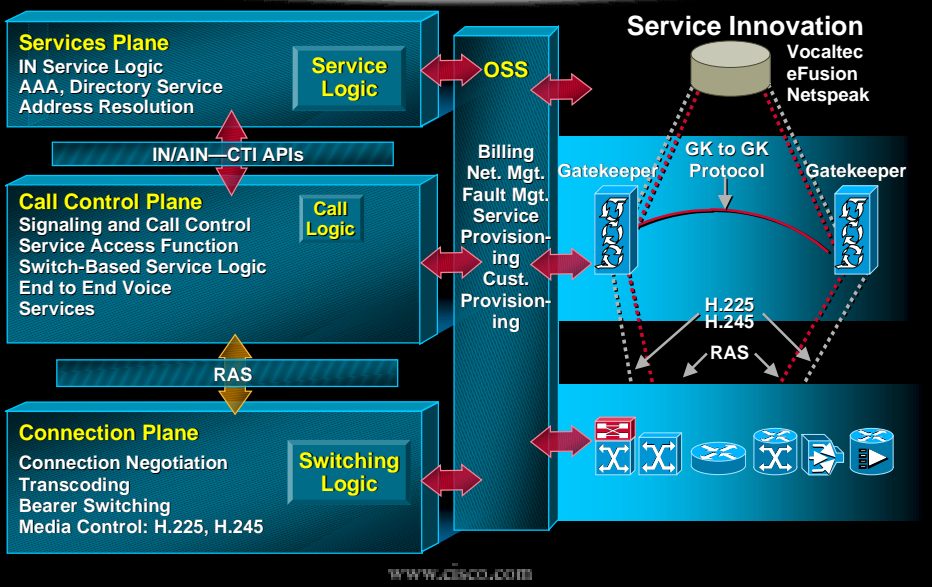


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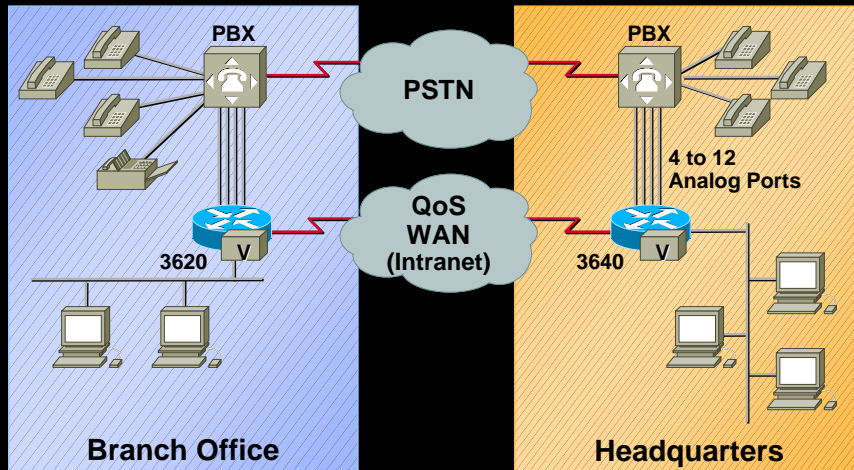
H.323—Gatekeeper Routed Call Model



Open Packet Telephony H.323 Implementations

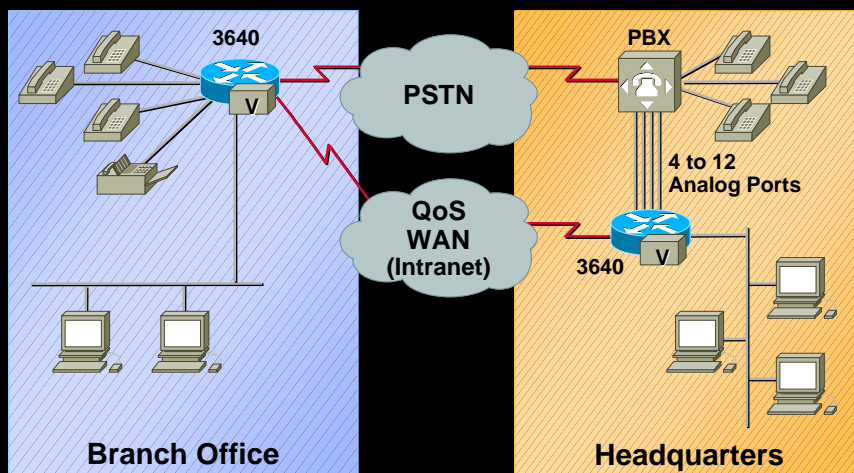


Typical Application Toll Bypass



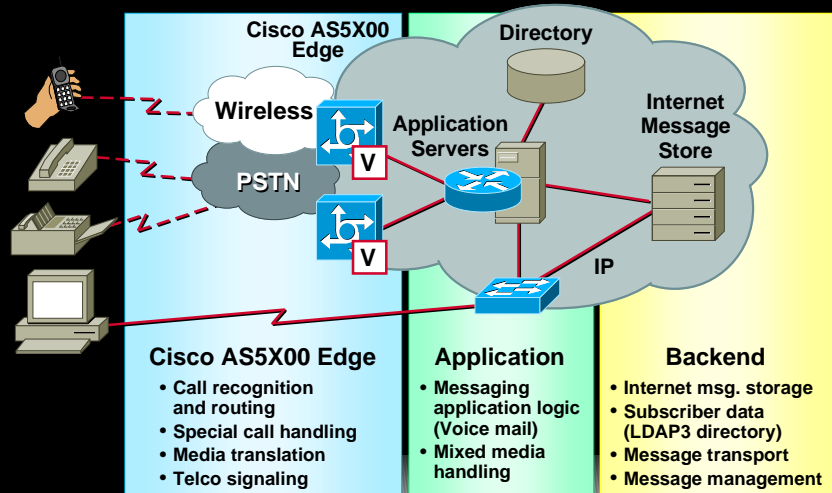
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Typical Application Off-Premise Extension



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Unified Communications Network Components



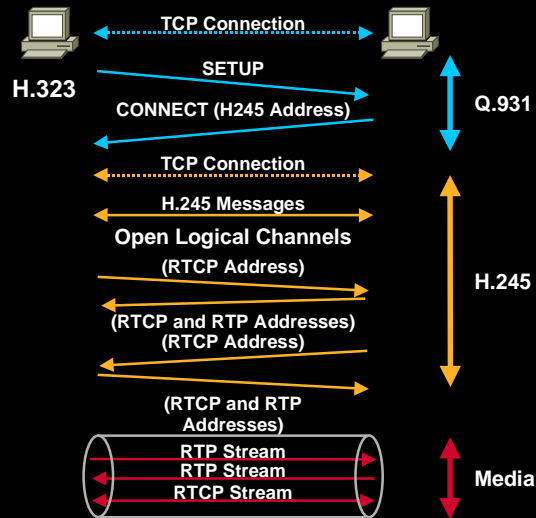
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H.323 Applications

- **NetSpeak**
 - Card Services
 - Pre and Post Paid
 - Gatekeeper
- **NetCentric**
 - Fax Store and Forward
- **eFusion**
 - Internet Call Waiting
 - Click-to-Talk
- **InfoInteractive**
 - Internet Call Waiting
- **VocalTec**
 - Card Services
 - Post Paid
- **Other applications**
 - 2nd half CY '99
- **Cisco uOne**
 - Single Number Reach
 - IP Voice Mail
 - Unified Communications
- **GRIC and TransNexus**
 - Clearinghouse Services

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H.323 Generic Call Flow



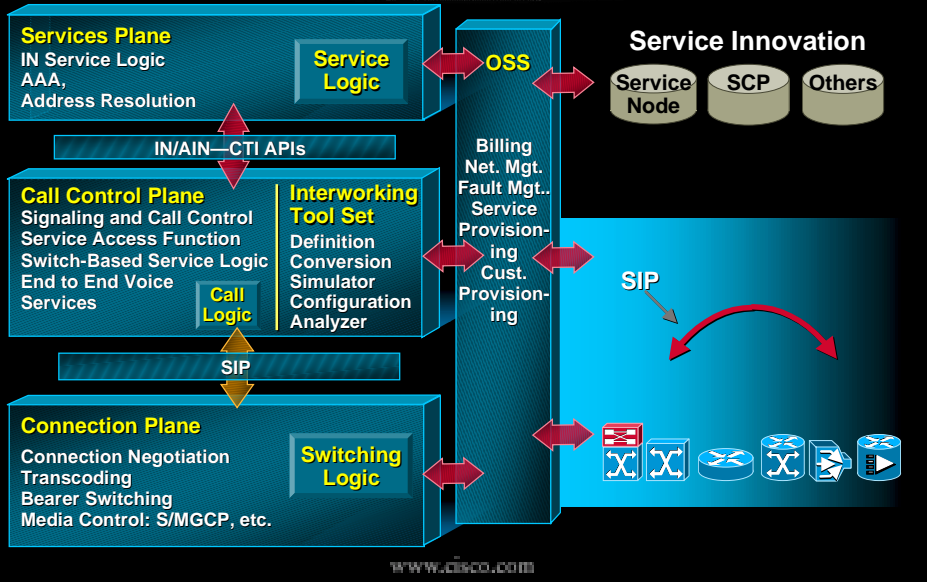
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H.323 Resources

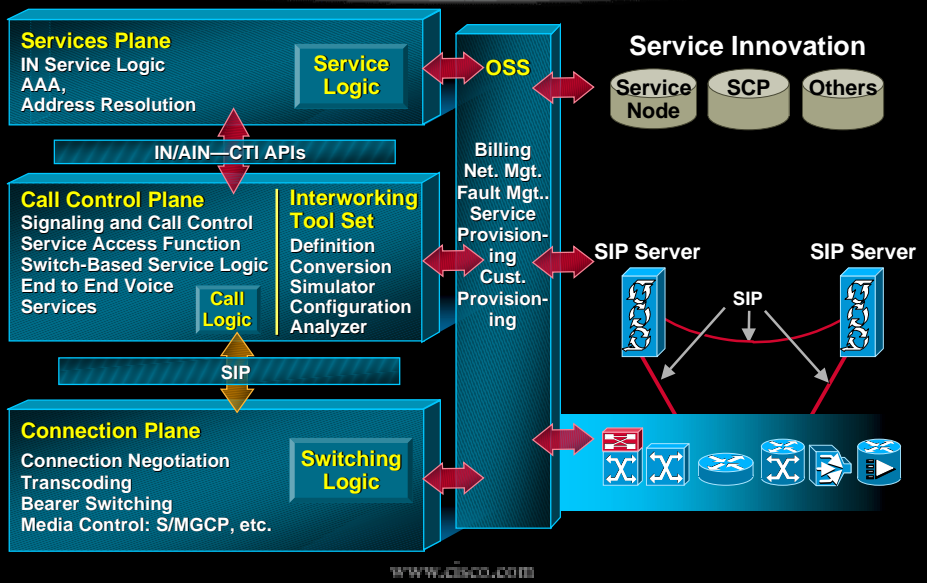
- **VoIP Forum**
<ftp://ftp.imtc-files.org/imtc-site/VoIP-AG/incoming>
- **General Information**
<http://www.pulver.com>

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Open Telephony Architecture SIP Implementation



Open Telephony Architecture SIP Implementation



Intelligent Endpoints—SIP

SIP Goals

- To supports some or all of five facets of establishing and terminating multimedia communications:
 - User location
 - User capabilities
 - User availability
 - Call setup
 - Call handling

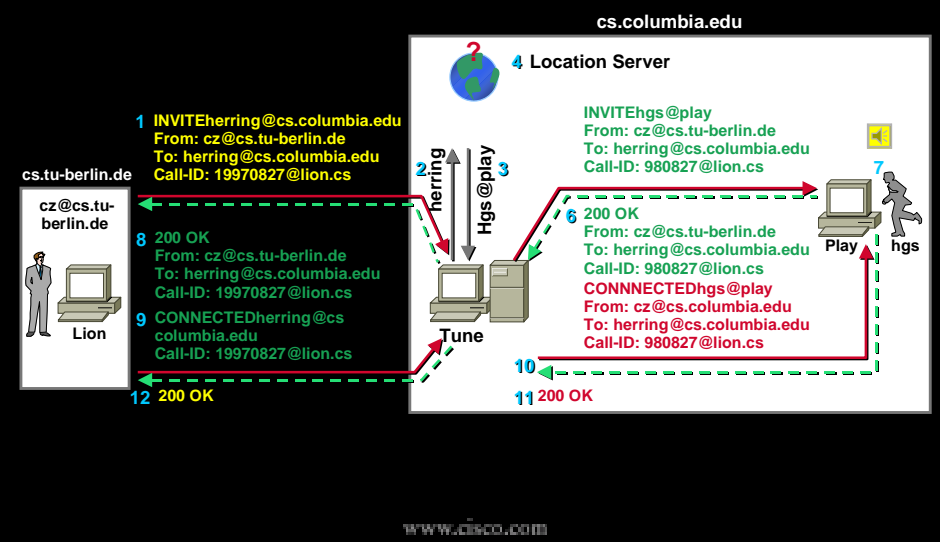
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SIP Architectural Elements

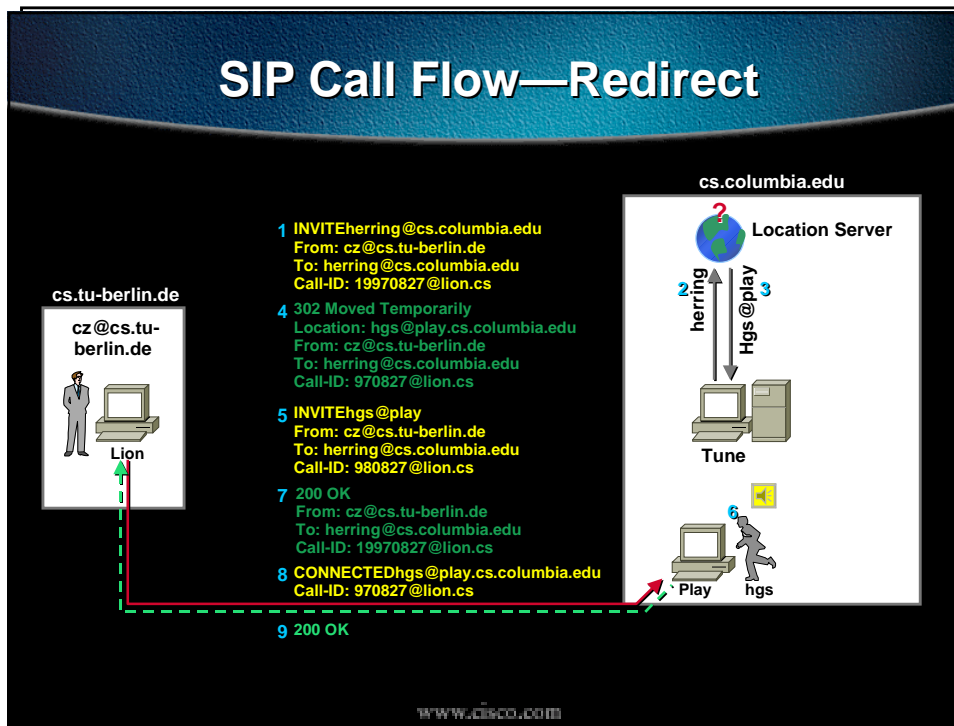
- Clients
- Servers
 - Proxy
 - Redirect
 - User agent

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SIP Call Flow—Proxy



SIP Call Flow—Redirect



SIP Resources

- SIP standard RFC 2543
<ftp://ftp.isi.edu/in-notes/rfc2543.txt>
- General SIP information
<http://www.cs.columbia.edu/~hgs/sip/>

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MGCP Concepts

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Gateway Types

Trunking Gateway: A gateway that terminates a trunk connected to a PSTN switch (e.g., Class 5, Class 4, etc.).

Residential Gateway: A gateway that terminates an analog POTS connection to a phone, key system, PBX, etc.

H.323 Gateway: A MG/MGC pair that emulates the operation of a H.323 Gateway.

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MGCP Endpoints

- Endpoints reside in a Media Gateway or Service Node (IVR, Announcement Server, etc.)
- Endpoints are sources or sinks of data
- Endpoints can be physical or virtual.
- Endpoints execute a small set of simple transactions as instructed by MGC
- No change of endpoint when introducing new service
- Simple Endpoint operations
 - Hook transition, DTMF input, play tones, etc.

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Endpoint Types

- **Physical**
 - Digital channel (DS0)
 - Analog line
 - Packet relay
 - Wiretap
 - ATM "trunk side" interface
- **Virtual**
 - Announcement Server
 - Interactive Voice Response
 - Conference bridge

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Connections

- **Bearer Networks**
 - Audio using RTP and UDP over IP
 - Audio using AAL1 or AAL2 over ATM
 - Transmission of packets over an internal connection, e.g., TDM bus.
- **Connections**
 - Modes: Send; Receive; Send/receive; Inactive; Loopback; Continuity Test

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MGCP Digit Maps

- **Digit Maps**

A grammar sent by the MGC to the MG

Instructing the MG how to accumulate DTMF input

Digit map can be tailored centrally and on a per-user basis

Example:

User A subscribes to basic telephony, User B subscribes to supplementary services as well

When User A places a call, the MGC sends a basic digit map to the gateway

When User B places a call, the MGC sends a digit map recognizing supplementary service invocation as well

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Session Description Protocol

- A session description protocol for multimedia connections
- Developed by IETF mmusic WG
- RFC 2327
- Simple/Flexible
 - Text based
 - Extensible

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Gateway Control Operations

- **NotificationRequest:** Instructs the Gateway to Watch for Specific Events
- **Notify:** Inform CA When Requested Events Occur.
- **CreateConnection:** Create a Connection to an "Endpoint" Inside the Gateway.
- **ModifyConnection:** Change the Parameters Associated With an Established Connection.
- **DeleteConnection:** Delete an Existing Connection - Ack Returns Call Statistics

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Notification Operations

- **NotificationRequest**
From MGC to MG
- **Notify**
From MG to MGC

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NotificationRequest— Signals, Events

- **Signals:**

Ringing; Distinctive ringing (0 .. 7); Ring back tone; Dial tone; Intercept tone; Network Congestion tone; Busy tone; Confirm tone; Answer tone; Call waiting tone; Off hook warning tone; Preemption tone; Continuity tone; Continuity test; DTMF tones; ASDI display

- **Events:**

fax tones, modem tones; continuity tone; continuity detection (as a result of a continuity test), on-hook transition; off-hook transition; flash hook; DTMF digits

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Notify Examples

- **Example 1: POTS line is on-hook,**
MGC requests to be notified about off-hook events
- **Example 2: POTS line is off-hook,**
MGC requests to be notified about on-hook, and flash-hook events.
MGC provides MG with a digit map interpreting NANP numbers and *69.
MGC requests MG to provide dial-tone.
- **Example 3: POTS line is off-hook, user has not paid his bill**
MGC requests to be notified about on-hook events.
MGC provides MG with a digit-map recognizing E911 calls and tells MG to provide dial-tone.

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NotificationRequest— Events/Actions

- **Event-Action Table**

Action associated with each Event

Notify the event immediately, together with the accumulated list of observed events; Swap audio; Accumulate according to Digit Map; Ignore the event.

- **Digit Map**

egrep Pattern

Limits Endpoint Telemetry Traffic

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Connection Control

- **Used for Trunking Gateways and Access Gateways**

CreateConnection

ModifyConnection

DeleteConnection

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Resource Control

- **EndpointConfiguration**
- **AuditEndpoint**
- **RestartInProgress (RSIP)**

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MGCP Transport

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UDP vs. TCP

- **TCP requires in-sequence delivery to destination application.**
- **TCP is a stream-based as opposed to block-based protocol**
- **Many implementations are limited as to how many TCP sessions can be active (same problem with H.323)**
- **UDP provides transparent transport for MGCP**

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MGCP Transport

- **MGCP provides own transport features over UDP**
- **Failover Mechanism—State replication**
- **Each message has Transaction ID and is acked**
- **Each message to different endpoints are acked and retransmitted independently.**
- **Acks acknowledge receipt of operation and possible error code**

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DNS Usage

- **Media Gateways and endpoint are identified by name, not IP address**
- **DNS used to resolve name to IP address**
- **Multiple IP Addresses for a Name—Retry**
- **Substitute Backup Nodes for Failed Nodes**

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Simple

- **Low CPU/memory Requirement for Endpoint**
- **Powerful Enough to Support:**
 - Basic Telephony Services.**
 - Enhanced Telephony Services, E.G. Call Waiting, Call Transfer, Conferencing, Etc.**
- **Flexible Enough to Support Future IP Telephony Services.**
- **Text based messages easy to debug**

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MGCP Resources

- **MGCP IETF Draft**

<http://www.cs.columbia.edu/~hgs/sip/drafts/draft-huitema-MGCP-v0r1-01.txt>

<http://www.ietf.org/internet-drafts/draft-huitema-mgcp-test1-00.txt>

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MGCP vs. H.323 Comparison

- **Scope**

MGCP—Device control protocol

H.323—Full-featured video conferencing

- **Status**

MGCP—IETF/ITU working together to standardize

H.323—V3 in ITU approval cycle

- **Interoperability**

MGCP—Multiple vendors already interoperable

H.323—Demonstrated, but problematic

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MGCP vs. H.323 Comparison

- **Call setup overhead**
 - MGCP—as little as two round trips
 - H.323—7 or 8 round-trips (2 in V2)
- **Call control functions**
 - MGCP—Device connection control
 - H.323—Based on GK routed call functions
- **Control transport**
 - MGCP—UDP (multicast, firewalls)
 - H.323—TCP

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SIP vs. H.323 Comparison

- **Scope**
 - SIP—Full-featured multimedia protocol
 - H.323—Full-featured video conferencing
- **Status**
 - SIP—Basic SIP ready for proposed standard
 - H.323—V3 in ITU approval cycle
- **Interoperability**
 - SIP—Initial bake-off, some interoperability achieved
 - H.323—Demonstrated, but problematic

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SIP vs. H.323 Comparison

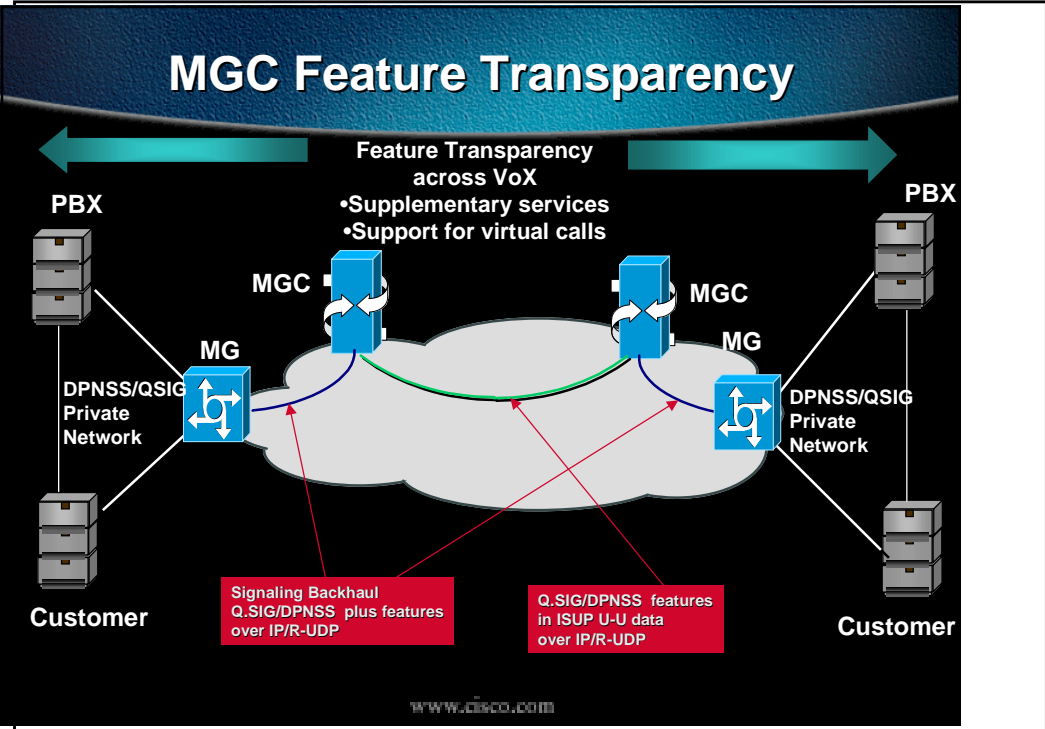
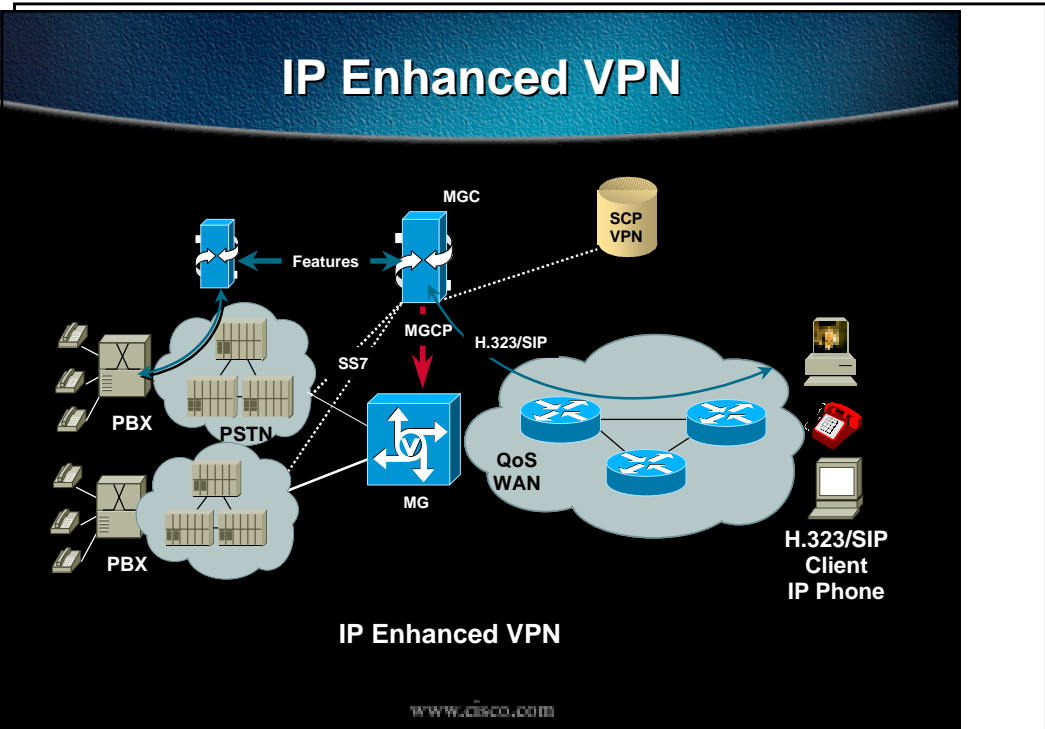
- **Call setup overhead**
 - SIP—as little as one round trip
 - H.323—7 or 8 round-trips (2 in V2)
- **Call control functions**
 - SIP—Relies on existing protocols
 - H.323—Based on GK functions
- **Control transport**
 - SIP—UDP (multicast, firewalls)
 - H.323—TCP

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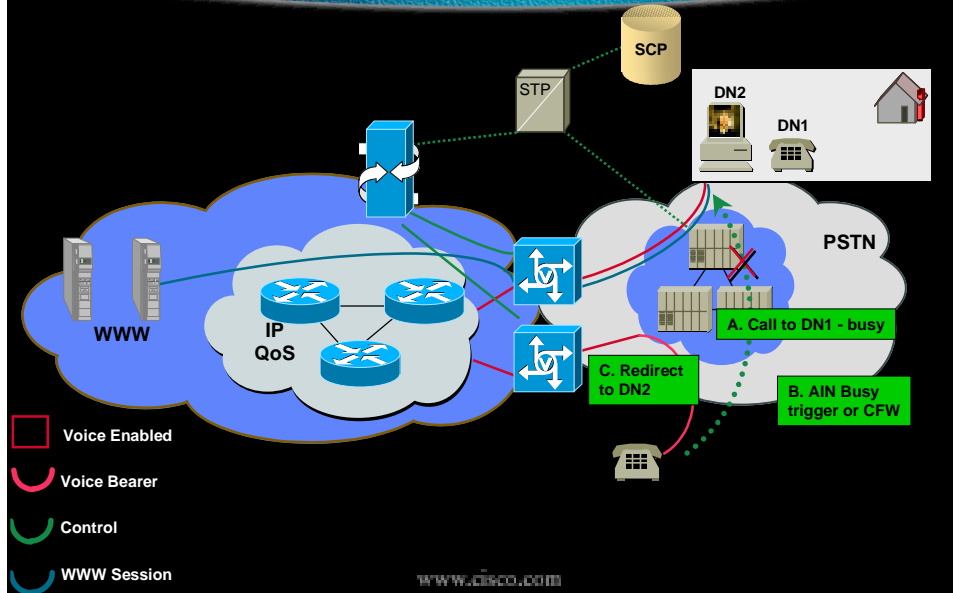
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 - MGCP—Multiple vendors already interoperable

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Virtual 2nd Line



FRF.11 Overview

- **Access devices**
 - End system devices
 - Transparent multiplexing devices
 - Switching system devices
- **Payloads**
 - Encoded voice and data
 - Inband indications
 - Dialed digits/signalling information/FAX or data

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Voice Over FR

- Efficient user of bandwidth
- Supports multiservice solutions
- Uses simple concepts of virtual circuits
- Gateways are inexpensive
- Large number of virtual circuits in large networks
- Multimedia applications being developed to IP

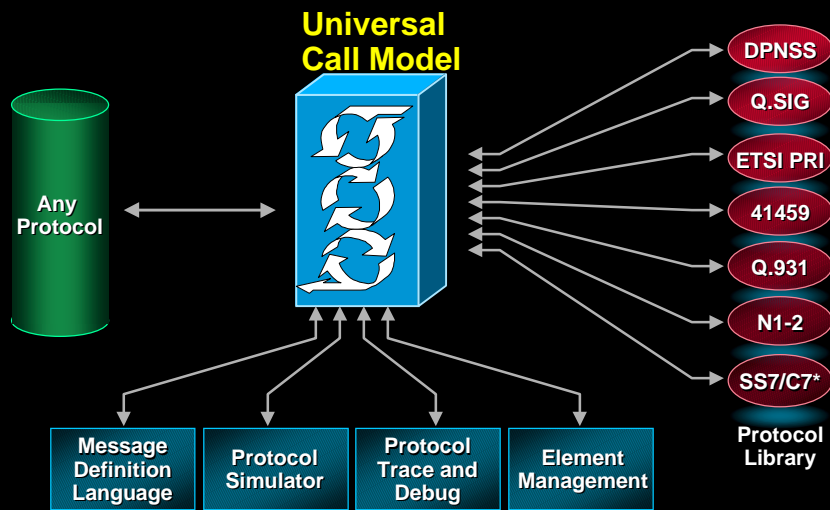
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Which Packet Telephony Protocol? What's the Right Answer?

- No single VoIP protocol will emerge as clearly dominant; all three will be in use
- Therefore, service providers will be required to support all of them
- What is needed is protocol interworking

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Virtual Switch Controller (VSC) Call Control Protocol Interworking



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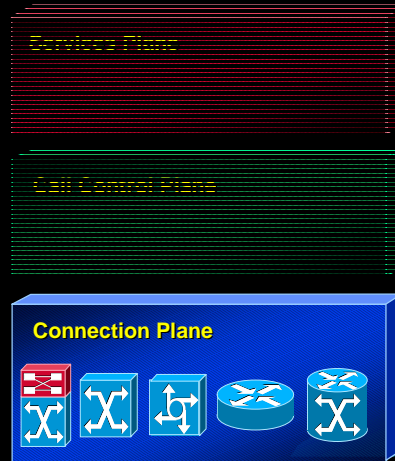
Agenda

- Market Developments
- PSTN Elements
- Technology Developments
 - Open Packet Telephony Architecture
- Architecture Choices
- **Products**

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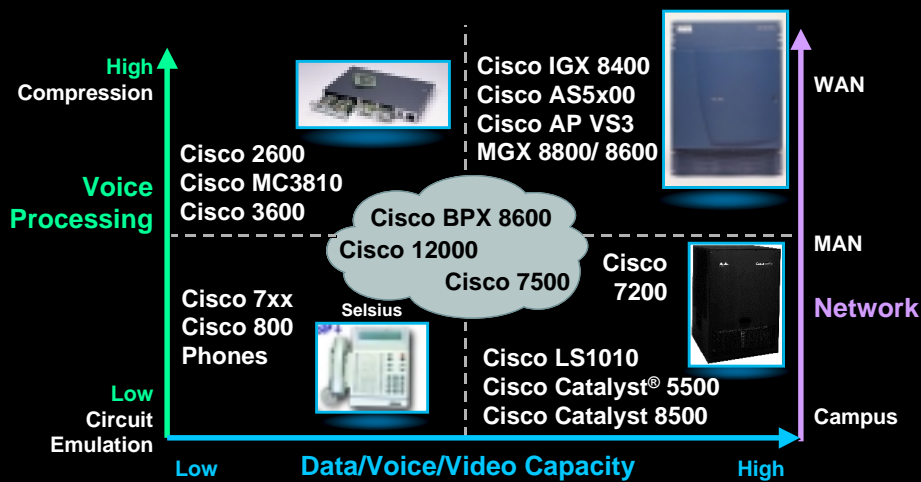
Connection Plane

- **Broad portfolio breadth**
 - Expands service provider's market reach
 - Match expenses to revenue
 - IP, ATM or FR
- **Deliver carrier-class voice quality**
- **Service providers can leverage Cisco's success in the enterprise**



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Connection Plane Product Portfolio



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Solution Components— Cisco AS5300

Independent Test Rated Cisco No. 1 in VoIP

- **Key Applications**
 - VoIP
 - Toll Bypass
 - Fax relay
 - Modem / ISDN
 - Internet access
- **Performance**
 - Embedded, high-performance, low-latency architecture

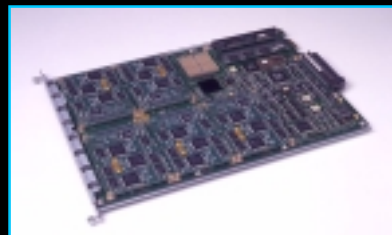


- **Carrier Class**
 - Highly scalable
 - Supports 96/120 calls (4 T1/E1/PRI) per 2 RU
 - 10MB & 10/100MB Ethernet
- **VoIP protocol support**
 - H.323, RTP, RTCP, NTP, CRTP

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Cisco AS5300 Voice/Fax Feature Card

- **High Performance Voice Processing**
 - Specifically designed for real-time, high quality voice processing
 - Industry standard CODECS including:
G.729, G.723.1, G.711
 - Full Featured Voice Processing including:
echo cancellation, VAD/Silence Suppression,
programmable frame size
- **Group III FAX relay**
- **Distributed IP Processing**
 - QoS packet designation on-card



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Solution Components— AccessPath-VS4

- **Highly scalable**
 - CT1/PRI VoIP port capacity: 192 to 2018
 - CE1/PRI VoIP port capacity: 240 to 2520
 - Integrated gatekeeper & programmable VCO/4K switch (optional)
- **High Availability**
 - VoIP feature shelves: hot swap and RPS
 - Gatekeepers: failover w/ HSRP
 - DASA: No single point of failure
 - NEBS Level 3 compliant
- **Completely integrated solution**
 - Dial, switching, backhaul routing, system controller
 - Configurator—quick deployment, user-friendly configuration



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Modular Access Router Family

- 50–70 kpps fast switching
- 3–4 kpps process switching
- Four network module slots

- 25–40 kpps fast switching
- 1.5–2 kpps process switching
- Two network module slots

- 12–25 kpps fast switching
- LAN interfaces integrated
- One network module slot

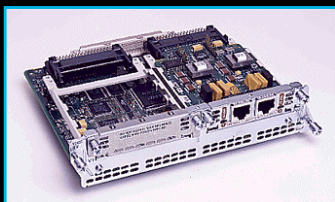


Versatility
Integration
Performance

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Network Modules—Voice/Fax

- **Flexible Voice Interfaces (VICs)**
 - FXS
 - 2-, 4-wire E&M types I, II, III, V
 - FXO
 - BRI VIC—Up to 4 voice channels
- **Diverse signaling**
 - Delay, immediate, and wink start
 - Loop and ground start
- **DSP architecture—TI542**
 - G.729 CS-ACELP—8K
 - G.711 PCM
 - Group III fax relay
- **Voice transport support**
 - Voice over IP—H.323
 - Voice over frame—VoFR, FRF.11, and FRF.12



**Future support for:
VoATM**

- **Two versions**
 - NM-1V (1 VIC slot)
 - NM-2V (2 VIC slots)

**Editors' choice:
Computer Telephony
March 1998**

www.cisco.com

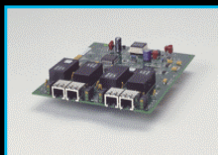
MC3810 Multiservice Access Concentrator

Voice over Frame Relay or ATM

G.729, G.729a, G.726, G.711

Group III Fax Relay

- **Analog Voice Module (pictured here)**
 - FXS, FXO or E&M up to six interfaces in any combination
- **Digital Voice Module—T1 or E1**
 - Up to 30 channels—24 compressed
 - Q.SIG PRI CAS and CCS transparent signaling
- **BRI Voice Module**
 - 4B+2D Q.SIG
- **Video**
 - MCM H.323 gatekeeper and proxy
 - AAL1 ATM stream



MultiFlex Trunk

- T1/E1 Uplink
- BRI Back-up Option
- Built-in CSU/DSU
- Drop and Insert

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Catalyst 8500 Family

Cisco IOS Multiservice ATM Switch Router

Smooth Integration and Investment Protection

Integrated Wirespeed IP, IPX and IP Multicast Routing

Rich ATM and Layer 3 QoS Capabilities



LightStream® 1010

Chassis

NonBlocking Fabric
Hot Swappable Cards
Full Redundancy



Catalyst 8510

Performance

5, 10 Gbps to 40 Gbps
Multiservice ATM Switch
Wire Speed (6–24 Mpps)
throughput



Catalyst 8540

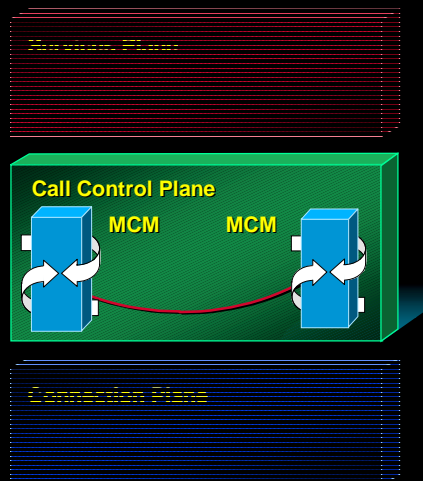
Line Modules

OC3, OC12, OC-48
ATM and Future PoS
10/100, GE,
FE/GE Channel

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Call Control Plane— Cisco MCM H.323 Gatekeeper

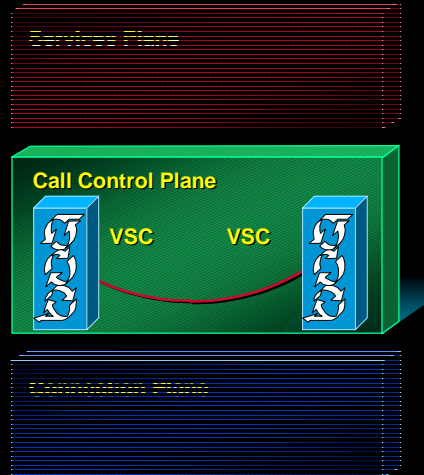
- Scalable address resolution
- Proxy for secure access to enterprises
- Bandwidth management
- Radius support for authentication/accounting (CDR)
- Provides QoS for intra zone calls
- H.323 traffic segregation



www.cisco.com

Call Control Plane—Virtual Switch Controller

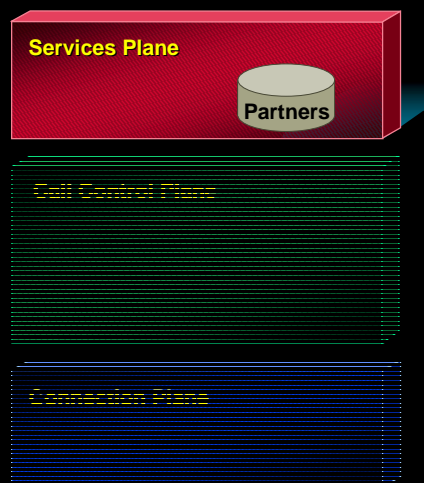
- Powerful call control engine for service providers
- Cost effective alternative to traditional TDM solutions
- Telco class, NEBS compliant solution
- Scalable
- Comprehensive call accounting detail
- Broad signaling support



www.cisco.com

Services Plane—H.323

- | | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> • NetCentric
Fax Store and Forward • GRIC
Clearinghouse svcs • NetSpeak
Calling card svcs • eFusion
Internet Call Waiting
Click-to-Talk • InfoInteractive
Internet Call Waiting | <ul style="list-style-type: none"> • TransNexus
Clearinghouse svcs • VocalTec
Calling card svcs • Cisco uOne
Single Number Reach
IP Voice mail
Unified Communications |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|



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Services Plane—Service Node VCO/4K Partners

- Voice Messaging—**Unisys, Priority Call**
- Calling Card—**Converse, Vicorp, Simplified**
- Debit Card—**Converse, Glenayre, Synapsys**
- International Callback—**Compro, ITL**
- Operator Services—**MD Telecom**
- Predictive Dialing—**Castel**
- Directory Assistance—**Voicetek/Aspect**
- Voice Dialing—**Intellivoice**
- Lawful Intercept—**ADC**
- Single Number—**Priority Call, Compaq/DEC**
- Web-Enabled Services—**Timeshift**

Services Plane

VCO/4K
Partners

Call Control Plane

Connection Plane

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