

## Agenda

- **Why Certifications?**
- Cisco Career Certifications
- Cisco Training



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## The New World Learning Challenge

- Rapid change
- Vast amounts of new information
- Internet challenges



**“Does my workforce have the ability to deal with the increased pace of change in the Internet age? Do I?”**

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## The Solution



### Cisco Career Certifications



*Paving Your  
Path to  
The Future*

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## Certification Advantages: Individuals

- Career growth
- Confidence
- Challenge
- Recognition



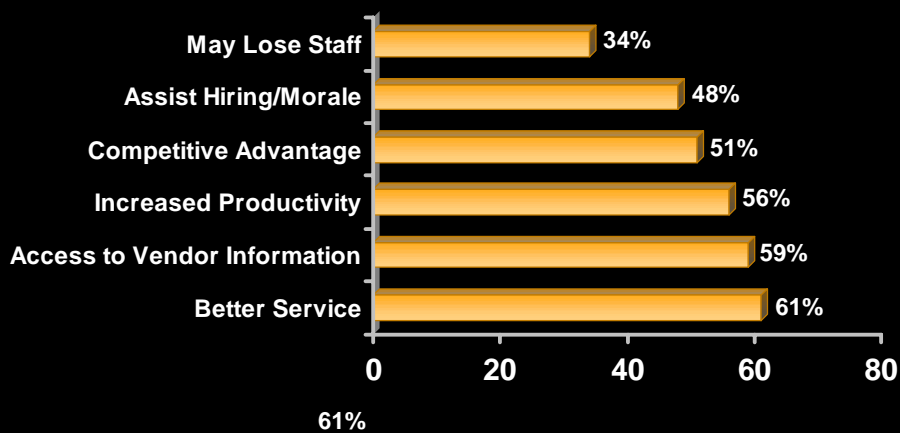
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## Certification Advantages: Organizations

- Assurance of capabilities
- Return on investment in training
- Retention of key employees

www.cisco.com

## Employers See Benefits of Certified Employees



Source: Gartner Group

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## Agenda

- Why certifications?
- **Cisco Career Certifications**
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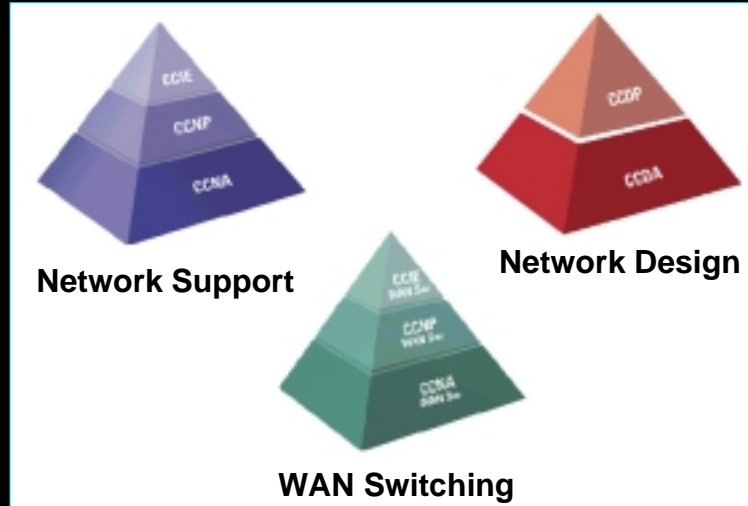
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## Certification Basics

- Determine career path
- Acquire needed skills
- Pass certification exam(s)
- Celebrate!
- Begin next level certification

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## Cisco Career Certifications: Career Paths



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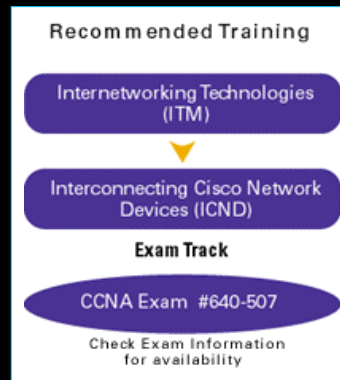
## Cisco Career Certifications: Levels



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## Training and Exam Paths

- Recommended preparation at all levels
- Work experience required at expert level



[www.cisco.com/go/certification](http://www.cisco.com/go/certification)

[www.cisco.com](http://www.cisco.com)

## Cisco Certified Network Associate



- Configure, verify, and troubleshoot routing and LAN switching implementations
- Staff a help desk, retrieve calls, and isolate problems
- Input configuration files on routers and switches

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## Cisco Certified Network Professional



- Act as technical support person or system implementer
- Create configuration files based on a design plan
- Create the test bed and staging areas for platform development
- Resolve network problems

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## CCNP Specializations



- Security
- Voice access
- Network management
- LAN ATM
- SNA/IP integration

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## Cisco Certified Design Associate



- Provision platforms and technologies that resolve business problems

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## Cisco Certified Design Professional



- Provision platforms and technologies that resolve complex business problems
- CCDP specialization: SNA/IP integration

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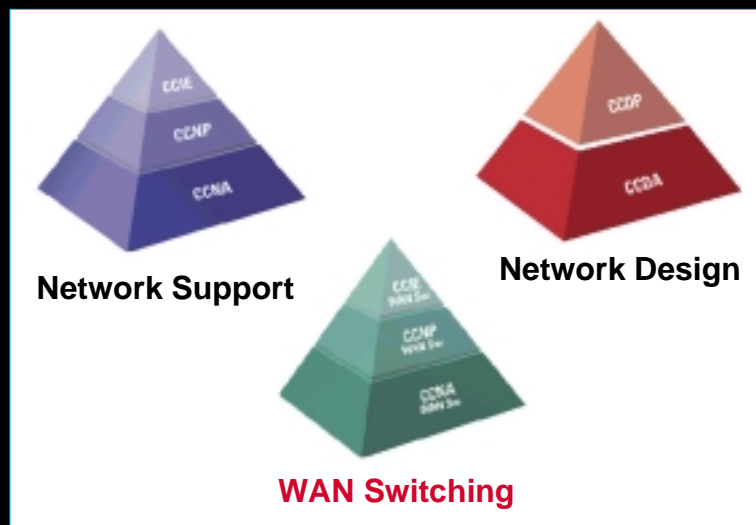
## Cisco Certified Internetwork Expert



- CCIE routing and switching
- CCIE ISP dial
- CCIE SNA/IP integration

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## Cisco Career Certifications: Career Paths



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# The Goal

## San Francisco Consultants Ltd.

Siu Chiang  
Program Manager



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# The Goal

## San Francisco Consultants Ltd.

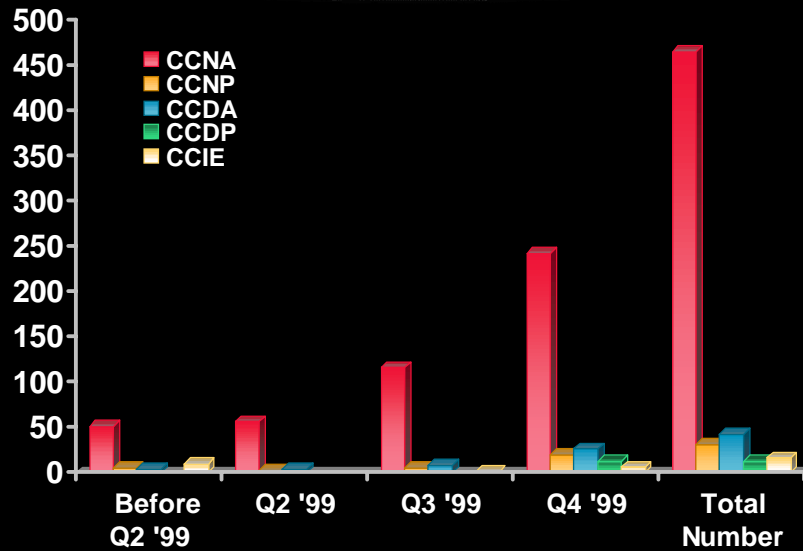
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## Growth of Cisco Career Certification in Korea



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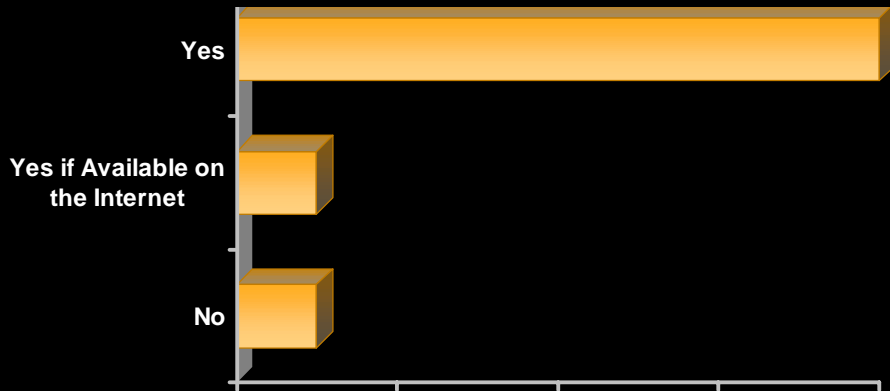
- Why certifications?
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- **Cisco Training**



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## Willingness to Train Outside Business Hours, Asia/Pacific

Asia/Pacific Growth Rate: 15.9% per Year



Sources: Gartner Group, IDC

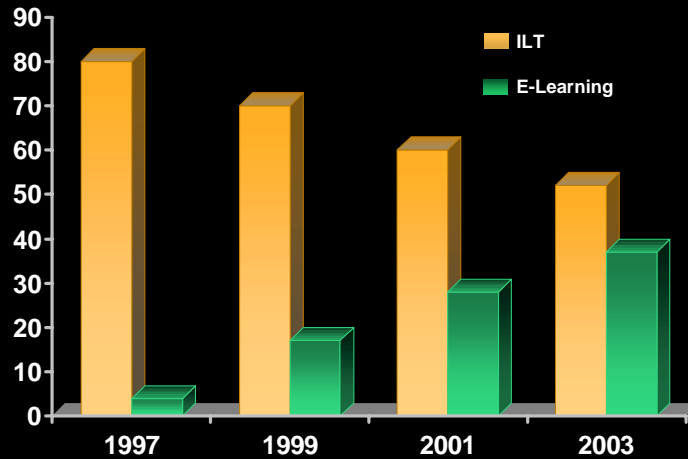
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## E-Learning Adds New Tools



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## U.S. IT Training Delivery



Source: International Data Corporation, 1999

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## Cisco Training Partners

- Meet rigorous contractual standards
- Instructors certified by Cisco
- Only source of official Cisco recommended training courses for certification
- Complete learning partner



[www.cisco.com](http://www.cisco.com)

## Example: CCNA Preparation

- **Two e-learning courses**
  - CCNA Essentials
  - ICND E-Learning Edition
- **Instructor-led training**
  - Interconnecting Cisco Network Devices
- **Computer-based training**
  - Internetworking Technology CD-ROM
- **Cisco Remote Labs**
- **Cisco Press books**



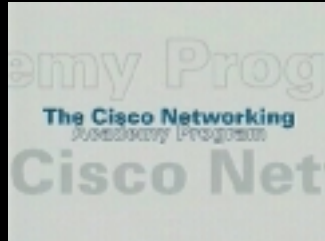
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## Local Training Partners

- **Training Partners Korea**
  - 02-556-7327
  - [www.perfect.co.kr](http://www.perfect.co.kr)
- **Softbank Korea**
  - 02-3272-8799
  - [www.softbank.co.kr](http://www.softbank.co.kr)
- **Dacom International**
  - 02-6746-4763
  - [www.dacomi.com](http://www.dacomi.com)

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# Cisco Networking Academy Program



**A comprehensive e-learning system that teaches students how to design, build and maintain networks while giving them hands-on, real-life experience**



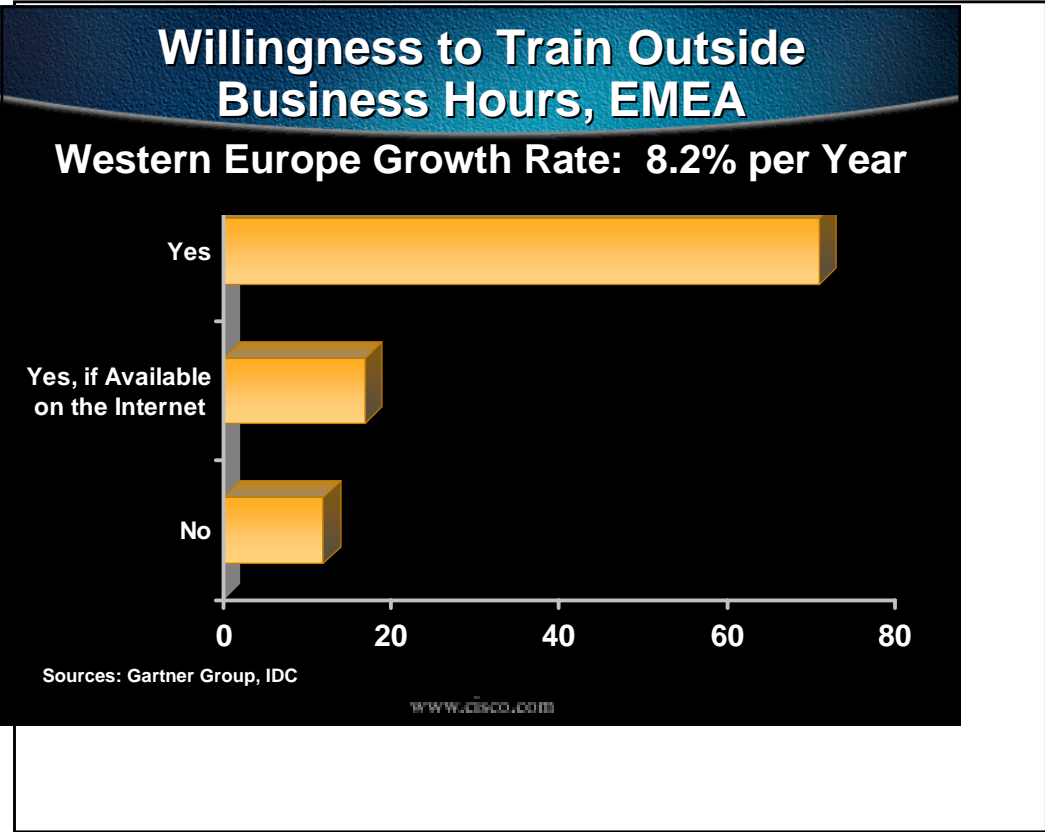
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## Willingness to Train Outside Business Hours, Americas

