

Mobile Multimedia

Jeff Smith

Director of US Products

Sept. 13



Agenda

- Where are we?
- Why are we there?
- Where are we going?
- How do we get there?



Where are we now?

- Text based Services
- WAP
 - Lower than expected adoption





Today – stats

WAP

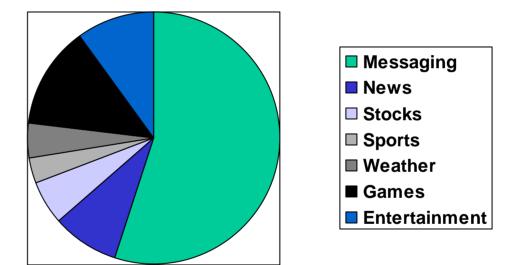
• SMS

Sync



Main uses for WAP

- Messaging
- News
- Stocks
- Sports
- Weather
- Games
- Entertainment





Why are we where we are?



Limitations

- Bandwidth
- Screensize
- User Interface
- Battery Life

Viewing the Web on Wireless quickly runs into these limitations.



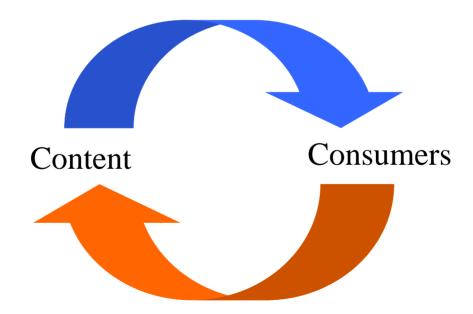
"Many new Third Generation services will not be Internet-based, they will be truly unique mobility services. By 2005, more data than voice will flow over mobile networks." *

*UMTS Third Generation Market –
Structuring the Service Revenues Opportunities



Media transitions

- Providers stay with what they know
- Try things proven on Wired Data Access
- No money for unproven non-existent markets
- Consumers follow content, Content producers follow consumers.





Consumer's Benefits

Consumer Demand:

- Entertainment, News and Information
- Multimedia Messaging
- Localized-based Services
- Mobil Internet Access
- Rich real-time communication (video, etc.)

Wireless multimedia provides

- Mobility
- Instant access to content and services
- Personalized experience
- True interactivity



Opportunities

- Mobility
 - Cut the desktop leash
- Personalization
 - 1-1 Consumer/Device
- Immediacy
 - Time specific information
- Interactivity
 - Consumer has control of experience



Where does advertising fit?

- "Wireless advertising is more likely to be successful if advertisements are interactive and targeted"
 - SkyGo study 2001
- Enabled by Personalization and Interactivity
- Consumers very jaded by web advertising
- Need to be smarter about wireless advertising



Wireless application requirements

- Target Mobile device advantages
 - Wireless access allows for community
- Fit usage models
 - Small time segments
 - Allow users to control level of involvement
 - Allow easy re-entrance
- Generates revenue
 - Advertising
 - Subscription
 - Airtime
 - Transaction

"Entertainment Snacks" or "Killing periods of Microboredom"



A Picture can be Worth a Thousand Bytes

4:24p

MOTOX@SPORTS ONLINE

Travis Pastrana Interview

Carl Stone caught up with Travis Pastrana in the early rounds of the EA Sport's Supercross series. Travis was trying his luck out in the 250 ranks before launching his assault on the 125 eastern region rounds. Having won that first eastern round. Travis pretty much set the pace for the rest of those rounds. Travis's positive attitude and refreshing outlook, mixed with an uncanny natural ability on anything with two wheels puts him in the spotlight as one of the sports youngest, as well as most talented role models to come along for guite some time. Read on to see what Travis had to say.

Carl Stone: As much freeriding as you do it seemed to be such a freak thing that you broke your legion a BMX [

View Tools 😓 🕼 🚮 😱













Demos

Interactive Scoreboard
Media Game



Sports Scenario - User

SAMSUNG

Clickable interface gives user feeling of control

> Look up stats on favorite players

Discover new fan/lifestyle products and services targeted to your profile

Personalized ads based on interests

Play-by-Play sports with "realtime data" (asynchronous) "as it happens"

> Receive alerts during live events promoting related events or events specified by user

View images of player positions, map of the field, and other relevent data

Exclusive premium content services like short action replay video clips

