



PRESENTS

NETWORLD INTEROP

an INTEROP event

Global Storage

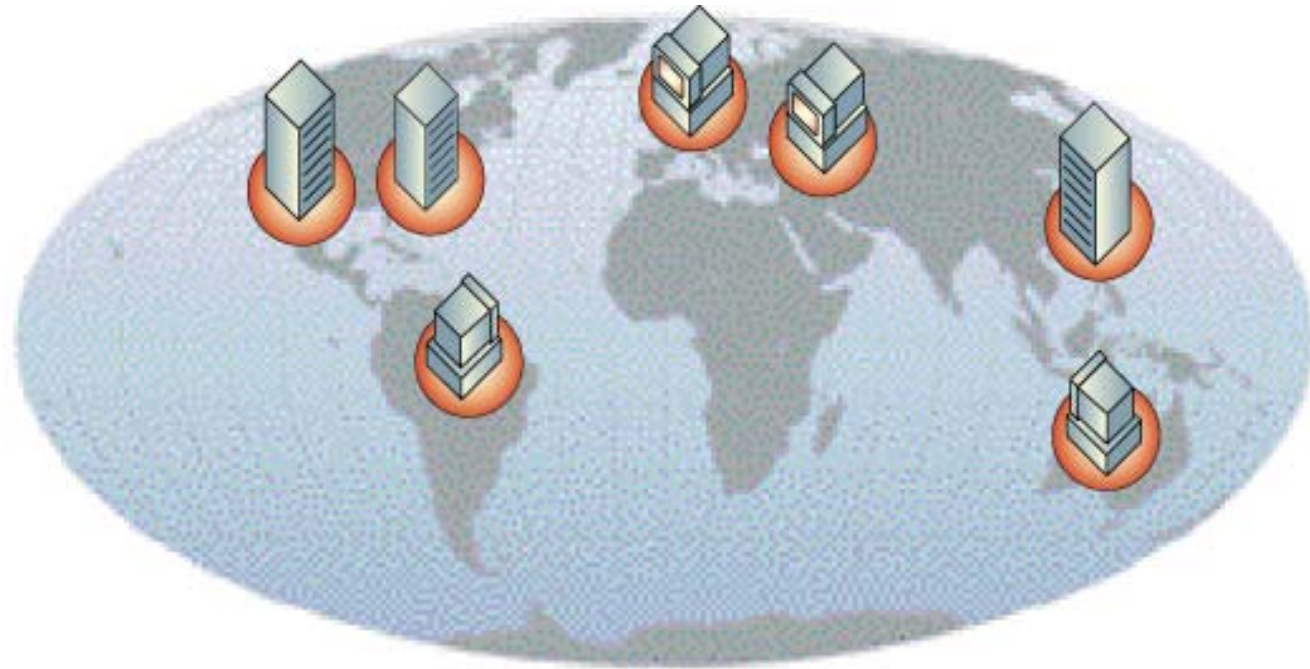
Patrick Rogers

Vice President, Marketing and Product
Management

September 11, 2001

The Global Storage Challenge

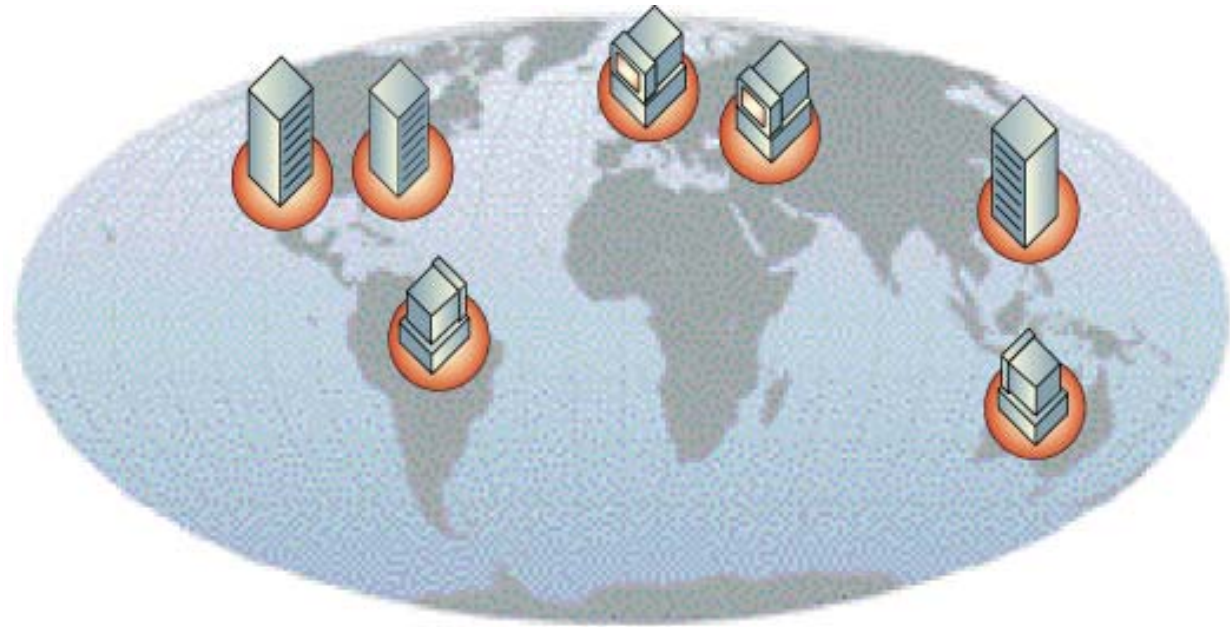
- Storage “islands”
- Multiple, independent file systems



- No single view of data
- Redundant infrastructure

Total Cost of Ownership

- Hardware
 - RAID overhead
 - Headroom
 - Duplicate files
- Software
- Professional services

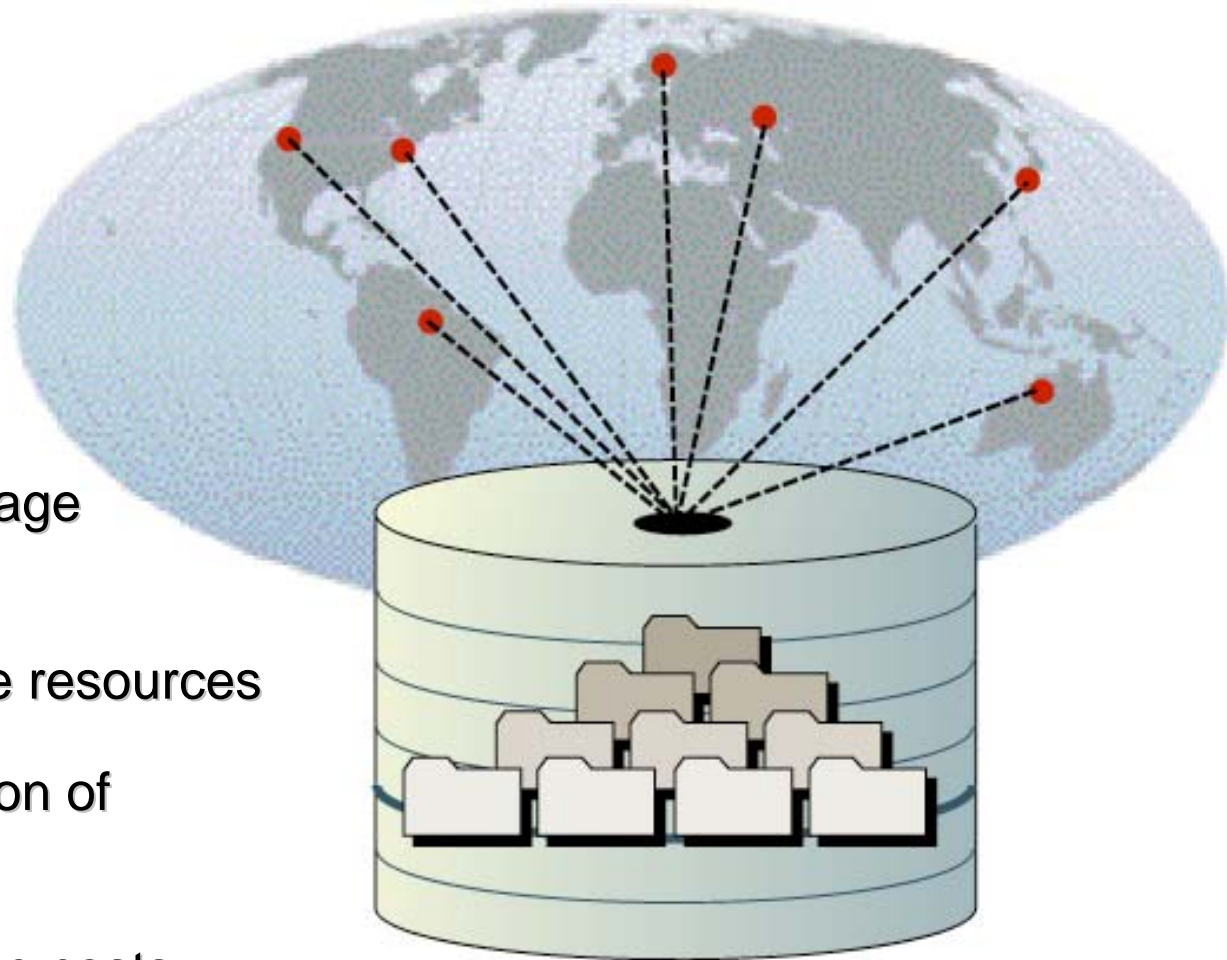


- Facilities
- Personnel
- Maintenance
- Cost of capital

- Internet infrastructure
- Routers
- Servers

Global Storage System

- Enable global storage management
- Eliminate duplicate resources
- Facilitate distribution of digital assets
- Simplify and reduce costs



Local Access To A Global Storage System



- “Infinite” storage
- View files at other sites
- Access at LAN speeds
- Redundancy ensures availability
- No application changes