

The Two-Way SLA (PANEL)

Panel Chair: William B. Norton
Co-Founder & Chief Technical Liaison,
Equinix, Inc.

Thursday, September 13, 2001; 10:15am-11:15am

Agenda

- Introductions 10 minutes
 - Mike Manos Chief Technical Officer Nuclio
 - Chris Richter Director Exodus
 - Hemant Vaidya Sr.VP <u>Excite@Home</u> @Work
- Rules of Engagement–Debate Format–40 minutes
 - 1. Aggregated vs. Disaggregated Hosting SLA
 - (One-Stop-Shop vs. Separate Contracts w/Best-of-Breed players
 - 2. 9 Questions submitted, audience Q's solicited
 - 3. Chair selects questions for panelists
 - 4. 3 minutes to answer question
 - 5. If pertinent, 1 slide of graphic OK per question
- Wrap up 5 minutes