Kathy Keller
Oak Ridge Public Relations
(408) 253-5042
kathy.keller@oakridge.com

#### FOR IMMEDIATE RELEASE

#### XILINX SET TO PENETRATE NEW MARKETS

#### WITH BIGGEST PRODUCT LAUNCH IN HISTORY OF PLD INDUSTRY

SAN JOSE, Calif., September 28,1998, – In a sweeping move to address new markets and enhance its product portfolio, Xilinx, Inc., (NASDAQ: XLNX), today announced it will begin shipment of three new lines of advanced, 3.3-volt programmable logic devices (PLDs) and an expanded line of 2.5-volt high density, high performance products.

The Xilinx products are expected to drive the use of PLDs into the consumer, PC-related and automotive markets. In the consumer market, new applications include digital cameras, digital television, set-top boxes, arcade games and badge and credit card readers. In the PC-related market, the PLDs are targeted at applications such as PCMCIA modem cards, PC screen projectors and graphics boards. In the automotive market, designers are expected to incorporate PLDs into GPS driver information systems and internal cabin controls.

Moreover, the new Xilinx products are expected to further penetrate traditionally strong markets for programmable logic devices. New telecommunications applications, for example, range from portable phones and digital subscriber line interfaces for Internet access to very high performance digital signal processing systems. New data processing applications include peripheral cards and I/O interface boards, while networking applications now include products such as Ethernet adapters.

In all, Xilinx unveiled more than 20 new products, including both complex programmable logic devices (CPLDs) and field programmable gate arrays (FPGAs). The rollout brings to market the broadest choice of 3.3-volt and 2.5-volt devices available from a single supplier, with densities ranging from 800 to 500,000 system gates.

"This launch constitutes the largest breadth of new offerings ever announced at one time in the programmable logic industry," said Xilinx president and CEO Wim Roelandts. "Today, Xilinx is in its

### New 3.3-volt Spartan series from Xilinx offers programmable logic advantages to high volume ASIC users

The SpartanXL family is a 3.3-volt derivative of the popular 5-volt Spartan FPGA family, announced in January 1998, targeted for high-volume, high-performance, low-voltage applications. All five members of the 5-Volt Spartan family have been in production for nine months and receiving overwhelming demand for the RAM capabilities, low-power benefits an ASIC-like price points. The SpartanXL family continues the Xilinx standard of superior high performance set with the 5-volt version at a reduced cost, lower power, and improved performance.

#### Technology description:

- First FPGA to combines on-chip RAM, high performance, and robust core support at ASIC prices.
- Manufactured on a hybrid process at the Seiko facility in Taiwan

#### Key features:

- Inherent performance improvements and lower cost and price in the migration to 0.35-micron process
- Spartan series has fastest unit shipment growth rate of any other FPGA in the industry
- Addresses high-volume ASIC applications up to 40,000 system gates
- Industry's smallest die size FPGA with RAM due to addressing the cost of manufacturing in all stages of cycle: packaging, assembly, test, and overhead costs
- Footprint compatible across multiple package options
- Programmable 5V/3V compatibility with 5-volt version of Spartan series
- Priced lower than the 5-volt predecessors due to the migration to 0.35-micron technology

Product availability:	Logic	System	Maximum	Maximum		Production
	cells	gates	I/Os	<b>RAM bits</b>	Price *	Availability
XCS05XL-3 (PC84)	238	2,000 - 5,000	80	3,200	\$2.95	98Q4
XCS10XL-3 (PC84)	466	3,000 - 10,000	112	6,272	4.45	98Q4
XCS20XL-3 (VQ100)	950	7,000 - 20,000	160	12,800	5.45	98Q4
XCS30XL-3 (VQ100)	1368	10,000 - 30,000	192	18,432	6.95	now
XCS40XL-3 (PQ208)	1862	13,000 - 40,000	224	25,088	9.90	98Q4

\* Pricing for 100,000-plus unit quantities in mid-1999

#### Package options:

plastic leaded chip carrier (PLCC); plastic quad (PQ), thin quad (TQ), very thin quad (VQ), flat packs; and ball grid array (BGA)

#### Software support:

Available now in the latest version, version 1.5, both the Foundation and Alliance Series software

#### Cores support:

- Cores available specifically targeting this series from several Xilinx AllianceCORE partners
- PCI and DSP cores in Xilinx LogiCORE series
- New PCI interface from the Xilinx LogiCORE offerings are available, including the zero wait-state 33 MHz PCI LogiCORE

### An editor's glance at the XC9500XL ISP CPLD family

### Xilinx Ships First 0.35-micron 3.3-volt FLASH CPLDs

Leadership Speed, Cost, and Reliability Enable New Markets

The in-system programmable XC9500XL family is the first 3.3-volt CPLD family to offer substantially higher speed and lower cost than equivalent 5-volt devices. These features open new applications currently out of reach of CPLDs, such as communications and computing market segments, as well as penetrate new markets in consumer and automotive applications. The XC9500XL family has the fastest pin-to-pin performance, smallest die size, and highest level of in-system reliability of any CPLDs currently available. It is expected to further accelerate the CPLD industry technology switch to double-polysilicon FLASH technologies from the older single-polysilicon EEPROM technologies.

#### Process:

- highly scalable FastFLASH technology to 0.25-micron and 0.18-micron feature-sizes
- the first mainstream CPLDs to be shipping on a 0.35-micron feature-size technology
- FastFLASH technology employs 0.35-micron rules for the 4-layer metal as well as drawn transistor lengths, with 0.25-micron (L<sub>eff</sub>)

#### XC9500XL Product Features:

- first 3.3-volt CPLD product to deliver the highest available reliability characteristics available to JTAG ISP devices
  - ~ 20-year data retention and 10,000 endurance cycles—qualities normally associated with FLASH memory
  - ~ data retention that's twice as long and 100 times more reliable than other JTAG ISP CPLDs
- Highest performance: 4 nanoseconds pin-to-pin speed and 200 MHz system frequency
- Leading-edge CSP for small hand-held consumer applications; allows increased user programmability with the highest reliability at the lowest cost
- Ultra wide block fan-in of 54, for superior pin-locking characteristics
- Most product-terms per macrocell of 90
- Leading-edge I/O flexibility and compatible with 5-volt, 3.3-volt, and 2.5-volt signals
- ~ input hysteresis on all pins and bus-hold circuitry for simple bus interfaces
- Most complete JTAG boundary-scan support with 8 instructions
- Fast concurrent programming times

Product availability:	Macro	Maximum	Pin-to-pin	System		price per
	cells	I/Os	delay (t <sub>PD</sub> )	frequency (f <sub>SYS</sub> )	Price *	macrocell
XC9536XL-10 (PC44)	36	34	4 ns	200 MHz	\$1.20	\$0.03
XC9572XL-10 (PC44)	72	72	5 ns	178 MHz	1.85	0.03
XC95144XL-10 (TQ100)	144	117	5 ns	178 MHz	5.65	0.04
XC95288XL-10 (TQ144)	288	168	6 ns	151 MHz	11.95	0.04

\* Pricing for 100,000-plus unit quantities in mid-1999

#### Package options:

44-pin PLCC; 100-pin and 144-pin TQFP; 352-pin BGA; 208-pin PQFP; 48-pin and 144-pin CSP

#### Software support:

Note to editors: Xilinx is a registered trademark of Xilinx, Inc. All XC-prefix designations, Foundation, Alliance, and FastFLASH are trademarks of Xilinx, Inc. Other brands or product names are trademarks or registered trademarks of their respective owners.

### Xilinx introduces new XC4000XLA FPGA family with 65 percent die size and 75 percent price reduction over industry-leading XC4000XL family

The XC4000XLA family is a derivative of the popular 3.3-volt XC4000XL family targeted for high-performance, low-voltage applications. All 11 members of the XC4000XL family have been in production for a year and receiving overwhelming demand for their capabilities, density capacities, and low-power benefits. The XC4000XLA continues the Xilinx standard of superior high performance set with the preceding family at a reduced cost, die size, and improved performance.

#### *Technology description:*

- based on an advanced 0.25 micron, 3.3-volt process from Seiko
- complete redesign of the XC4000XL family delivering reduced die size and price and increased performance

#### Key features:

- 65 percent die size reduction over the XC4000XL devices
- 55 to 76 percent price reduction over the XC4000XL devices
- 30 percent power reduction over the XC4000XL devices
- up to 30 percent performance improvement over the XC400XL devices
- high-performance synchronous DRAM (SDRAM) 100 MHz support and beyond
- footprint compatible across multiple package options
- one millimeter ball grid array package offering

Product availability:	Logic	System	Maximum		low volume
	cells	gates	I/Os	Price *	availability
XC4013XLA	1368	10k - 13k	192	\$11.80	now
XC4020XLA	1862	13k - 40k	224	13.90	98Q4
XC4028XLA	2432	18k - 50k	256	23.80	98Q4
XC4036XLA	3078	22k - 65k	288	31.50	now
XC4044XLA	3800	27k - 80k	320	39.00	98Q4
XC4052XLA	4598	33k - 100k	352	46.50	98Q4
XC4062XLA	5472	40k - 130k	384	55.00	now
XC4085XLA	7448	55k - 180k	448	75.00	now
* Duising for 100,000 also and	·				

\* Pricing for 100,000-plus unit quantities in mid-1999

#### Package options:

160-, 208-, 240-, and 304-pin quad flat packs; 256-, 352-, 432-, and 560-pin ball grid arrays (BGA); one millimeter ball grid array

#### Configuration solutions:

The Xilinx XC1704L and XC1702L SPROM in 44-pin very thin quad flat packs (VQ44) support these higher density devices

- largest SPROMs for FPGAs in the industry in serial configuration bit size—only 2 and 4Mb SPROM offering
- easiest to design as FPGA designer generates and downloads the bitstream
- lowest cost configuration solution for FPGA designers, saving board space and other combinations

#### Software support:

Available now in the latest version, version 1.5, both the Foundation and Alliance Series software

Note to editors: Xilinx is a registered trademark of Xilinx, Inc. All XC-prefix product designations, Alliance, and Foundation are trademarks of Xilinx, Inc. Other brands or product names are trademarks or registered trademarks of their respective owners.

### Xilinx XC4000XV series doubles the capacity of the programmable logic industry

The XC4000XV FPGA family represents the first products produced from the joint venture with United Microelectronics Corporation in Taiwan. The process is a second generation of the Xilinx 0.25-micron process building on the first generation 0.25-micron process Xilinx announced last year. This FPGA family ranges in density from 110,000 to 500,000 system gates and 2.5 volt core operation and is a density extension of the industry's single most successful FPGA architecture, the XC4000 series, since inception in 1992.

#### Key features of the industry's highest density FPGA:

- 500,000 system gates
- system performance of over 100 MHz
- 2.5-volt internal operation with 3.3-volt I/Os for compatibility with existing voltage standards
- second generation 0.25 micron process with five layers of metal
- actual drawn gate length of 0.22 micron
- footprint compatible with the XC4000XL family

Product availability:	Logic	System	Maximum		low volume
-	cells	gates	I/Os	Price *	Availability
XC40110XV-09 (PQ 240)	9,728	75k - 200k	448	\$132	98Q4
XC40150XV-09 (PQ240)	12,312	100k - 300k	448	198	now
XC40200XV-09 (BG432)	16,758	130k - 400k	448	288	98Q4
XC40250XV-09 (BG432)	20,102	180k - 500k	448	403	98Q4
* D · · · C 100 000 1 · ·		1 1000			

\* Pricing for 100,000-plus unit quantities in mid-1999

#### Package options:

240-pin Quad Flat Pack(QFP) 559- pin Pin Grid Array (PGA) 352-pin, 432-pin, 560-pin ball grid array (BGA) One mm ball grid array (BGA)

#### Configuration solutions:

The Xilinx XC1704L and XC1702L SPROM in 44-pin very thin quad flat packages (VQ44) support these higher density devices

- The XC1704L is the largest SPROM for FPGAs in the industry in serial configuration bit size—only 2 Mb and 4 Mb SPROM offerings in the industry
- easiest to design as FPGA designer generates and downloads the bitstream
- lowest cost configuration solution for FPGA designers
  - ~ saves board space because there is only one part
  - ~ does not require customers to do a process/logic/flash combination solution

#### Software support:

Available now in the latest version, version 1.5, both the Foundation and Alliance Series software

### Xilinx set to penetrate new markets with biggest product launch in history of industry





# The Xilinx Approach

- Business units
  - Focused efforts for specific end markets
  - Dedicated marketing, engineering, and support teams
  - First PLD supplier to re-organize into business units
- Mainstream process technologies, common architectures
  - First on mainstream SRAM and Flash technologies
  - First with common architectural platform among families: segmented routing, distributed RAM

Once a device is built, the entire family tapes out in a matter of weeks



## **Xilinx Broadbased Announcement**

 XC9500XL: Industry's speed and cost leader *First 0.35 micron and 3.3V Flash CPLD technology*

- XC4000XLA: Industry's fastest and lowestpower 3.3V FPGA
- XC4000XV: First 500,000 gate FPGA *Doubles FPGA density*
- SpartanXL: FPGAs for under \$3

4

Xilinx ships 21 new devices in 2H 1998

# **XC9500XL CPLD Key Features**

- Lowest cost CPLD solution
- First ISP CPLD with 10,000 program/erase cycles and 20 year data retention
- Highest performance: t<sub>PD</sub> = 4ns, f<sub>SYS</sub> = 200 MHz
- First CPLD in chip scale packaging (CSP)
- Lowest price per macrocell solution

Industry's first 0.35 µm Flash CPLD technology





Non-Volatile Technology	Year used in Memories	Year used in SPLD/CPLD	SPLD/CPLD Pioneer
Bipolar Fuse	1973	1978	MMI (AMD)
EPROM	1979	1984	Altera EP-series
5V EEPROM	1986	1991	Lattice ispLSI
5V FLASH	1990	1995	Xilinx XC9500
3.3V FLASH	1993	1998	Xilinx XC9500XL

### Xilinx is CPLD process leader



# **Leadership CPLD Pricing**

Device	Macrocells	Price	Price/MC
XC9536XL	36	\$ 1.20	\$0.03
XC9572XL	72	\$ 1.85	\$0.03
XC95144XL	144	\$ 5.65	\$0.04
XC95288XL	288	\$11.95	\$0.04

Note: Pricing for 100,000-plus unit quantities in mid-1999





### Penetrating New CPLD Applications

- Motherboards for high-end PCs and servers
- PC peripherals and add-on cards
  - DVD players and controller cards
  - Graphics cards
- Automotive
  - Engine control
  - Automotive navigation systems (GPS)
- Consumer
  - Local Operating Networks (LON)
  - Coffeemakers
  - Toys

### New price points open up new markets



### Lowering Cost Across the Supply Chain



STREAM-LINED





1st with Flash
Only true 0.35 µm



- Stream-lined device/pkg offerings
- High volume packages
- -10 slowest speed grade



- Off-shore sort, test and assembly
- Multi-site parallel test

### Xilinx is lowest cost manufacturer of CPLDs





# **XC4000X Series FPGAs**

- Doubles performance and density while cutting power and runtimes in half
- XC4000XLA Family: Fastest 3.3V FPGAs
  - 200 MHz chip-to-chip speeds
- XC4000XV Family: 500,000 system gates
  - Doubles FPGA density
  - Advanced 0.25 mm 5LM process
- New target applications
  - Gigabit Ethernet
  - Universal Mobile Telephony Service (UMTS)



# XC4000X Advancements vs. XC4000XL Family







## Xilinx Unveils 4 Mb SPROM



256 kbit Previously 2 Mb & 4 Mb SPROM Today

Largest configuration SPROM in the industry





# SpartanXL 3.3 Volt FPGAs

	Logic Cells	System Gates	Max I/Os	Price*
XCS05XL	238	2-5K	80	<b>\$2.95</b>
XCS10XL	466	3-10K	112	\$4.45
XCS20XL	950	7-20K	160	\$5.45
XCS30XL	1368	10-30K	192	<b>\$6.95</b>
XCS40XL	1862	13-40K	224	\$9.90
* 100,000-plus unit pri	ce for mid-1	999		

- First FPGA below \$3.00
- Entire family of 5 devices under \$10.00
  - Up to 40,000 system gates with on-chip SelectRAM<sup>™</sup>
- Programmable logic advantages at ASIC prices

XILINX



### Spartan Equals Gate Array Die Size & Cost

1998

1995







# SpartanXL Addresses High Volume ASIC Applications

Consumer Electronics	<u>Quantity</u>	PC-Related	<b><u>Quantity</u></b>
Video	200Ku	PC I/O Card	100Ku
ADSL Modem	150Ku	PC Peripheral	50Ku
Color Printer	120Ku	PC Video MPEG	50Ku
LCD Projector	100Ku	Plasma Display Panel	50Ku
Smartcard Reader	100Ku		oond
Arcade Game	70Ku		
Audio Equipment	50Ku	Automotive	
Set-Top Box	50Ku	Automotive tester	100Ku
Wireless Telephone	50Ku	PCI multimedia card	50Ku





## **Reference slides**





## **Chip Scale Packaging Leadership**



Supports high-growth market segments: Communications, Computers, Consumer

Uses standard IR

to PC board

Vias

techniques for mounting





20



# New XC9500XL 3.3V Family

	XC9536XL	XC9572XL	XC95144XL	XC95288XL
Macrocells	36	72	144	288
Usable Gates	800	1600	3200	6400
t <sub>PD</sub> (ns)	4	5	5	6
f <sub>system</sub>	200	178	178	151
Packages (Max. User I/Os)	44PC (34) 64VQ (36)	44PC (34) 64VQ(52) 100TQ (72)	100TQ (81) 144TQ (117)	144TQ (117) 208TQ (168)
BGA				352BG (168)
CSPs	48CS (36)	48CS (36)	144CS (117)	



### CPLDs Used in Networked Coffeemakers



### First coffeemakers, next - the world!





### Local Operating Network Example



LON = "Infranet"



# **FastFLASH Die Size Leadership**



18% smaller

Smallest Die, Lowest Cost

Note: Reported on a per macrocell basis



### XLA Yields 65 percent Die Size Reduction



Process Leadership Delivers Cost Leadership





# **Spartan/XL Customer Profiles**

	Low-Volume	<u>High-Volume</u>
Volumes	thousands	hundreds of thousands
Design Cycle	1-2 years	1-2 quarters
Volume Ramp	2-3 years	2-3 quarters
Product Life	4-6 years	4-6 quarters
Markets	Hi-End Networking, Hi-End Telecom, Industrial Automation	Consumer Electronics, PC Related, High-Volume Com.
Competition	Altera, Lucent, etc.	ASICs





### New Market Opportunities for SpartanXL

 Networking Router Bridges Hubs

# Networking --> New Applications

Network Interface Cards

# Telecom Central Office

### **New Applications**

Central Office Switching Trunks Base Stations

### Handsets Modems Portable Phones Subscriber Interface

 Data Processing

Servers High End System

### New Applications

Peripheral Card Interface Card

### New Markets

<u>Consumer</u> Set-top boxes Digital TV/Camera Badge/Smart/Credit Card Readers Arcade Game Systems

### PC-Related

I/O Cards Peripherals Video

### **Automotive**

GPS Systems Internal Cabin Controls



27



# Spartan Addresses >\$1B of the ASIC Market

Spec	Spartan	Design starts*
Gates	40K system gates	40% of GA starts
Pin count	44-224 pins	70% of ASIC starts
Performance	85 MHz	60% of ASIC starts
Design Flow	VHDL / Verilog	>90% of ASIC starts
Features	SelectRAM <sup>TM</sup> Xilinx COREs	75% of ASIC starts

\* Source: Dataquest, 1997





# Spartan's Extensive Core Support

### **Spartan Core Advantages:**

- Pre-verified in silicon
- Much lower cost than ASIC cores
- Simple distribution and licensing

Standard Bus Interface Products Peripheral Component Interconnect Bus (PCI) Other Standard Bus Products

Digital Signal Processing Correlators Filters Transforms DSP Building Blocks Communications & Networking Products Asynchronous Transfer Mode Forward Error Correction

Base-Level Products Basic Elements Math Functions

RISC CPU Cores 8-bit RISC core

Processor Peripherals UARTs Others







### Cost Effective Cores Replace Standard Devices



Core Function	XCS30XL Price	Percentage of Device Used	Effective Function Cost
UART	\$6.95	17%	\$1.20
16-bit RISC Processor	\$6.95	36%	\$2.50
16-bit, 16-tap Symmetrical FIR Filter	\$6.95	27%	\$1.90
Reed-Solomon Encoder	\$6.95	6%	\$0.40
PCI Interface (w/ faster speed)	\$12.00	45%	\$5.40



The XC9500XL family is supported in the Foundation and Alliance Series Software version 1.5. Device programming can be done with the supplied cable, and embedded controller, or automatic test equipment.

strongest product position ever. This announcement encompasses everything from low cost, very fast CPLDs to the largest and highest performance FPGAs, and it includes virtually everything in-between."

The new Xilinx programmable logic devices include:

• The XC9500XL family, featuring the industry's highest performance CPLDs with pin-to-pin speeds of 4 nanoseconds and system frequencies of 200 MHz. The XC9500XL family consists of four 3.3-volt devices with logic densities ranging from 36 to 288 macrocells (or about 800 to 6,400 gates). All XC9500XL devices are manufactured using advanced 0.35 micron Flash process technology for the industry's highest reliability in programming and data retention, as well as lowest device cost and smallest die size. The devices are available in the most popular surface mount technology, including chip-scale packaging. XC9500XL products offer the industry's best pin locking and in-system programming capability as well as enhanced JTAG boundary-scan support. New markets include automotive, consumer electronics and PC peripherals and add-ins. High-volume pricing begins at \$1.20 for the XC9536XL.

• The XC4000XLA FPGA family, consisting of eight 3.3-volt devices ranging in density from 13,000 to 180,000 system gates. The XC4000XLA devices are manufactured with an advanced 0.25-micron process that boosts performance by 30 percent over the current XC4000XL product line at about half the cost. The XC4000XLA family is the industry's lowest power, highest performance, full line of 3.3-volt FPGA products. New markets: high-density ASIC replacements. High-volume pricing begins at \$11.80 for the XC4013XLA.

• The XC4000XV family, first unveiled last October, now consists of five 2.5-volt devices, including the newly announced XC40110XV. This second generation of 0.25 micron Xilinx FPGA devices offers the industry's highest performance regardless of operating voltage. With densities from 200,000 to 500,000 system gates, the XC4000XV product line includes the largest FPGA devices available on the market today. New markets: very high performance DSP applications. High-volume pricing begins at \$132 for the XC40110XV.

• The SpartanXL family of FPGAs consists of five 3.3-volt devices. These new devices follow the introduction earlier this year of the 5-volt Spartan line of low-cost FPGAs that feature on-chip RAM and broad support for predefined system functions, or cores. The new SpartanXL products are available in densities ranging from 5,000 to 40,000 system gates. New markets: ASIC replacements for high

#### Xilinx Penetrates New Markets Page 3 of 3

volume applications such as PC peripherals, internal cabin controls and GPS systems for automobiles, digital television, badge and credit card readers.

New applications for SpartanXL devices in existing markets include portable phones, network interface cards, handsets, modems, and computer interface boards. High-volume pricing for the XCS05XL begins at \$2.95, and all SpartanXL devices will be less than \$10 in mid-1999.

Pricing for all the new Xilinx devices is based on 100,000-plus unit orders for delivery in mid-1999. Production of the devices is scheduled to ramp up this quarter and next.

All the devices are supported in the Xilinx Foundation Series and Alliance Series version 1.5 software, which began shipping earlier this summer. These tools include new Xilinx AKA*speed* technology that delivers fast compile times and high clock speeds. The tools also support ASIC-like design features such as minimum timing delays and voltage and temperature ratings. A variety of predefined system functions, or cores, are available from Xilinx and its third party AllianceCORE partners. Serial configuration memory devices are also available to support the new FPGAs.

Xilinx is the leading innovator of complete programmable logic solutions, including advanced integrated circuits, software design tools, predefined system functions delivered as cores, and unparalleled field engineering support. Founded in 1984 and headquartered in San Jose, Calif., Xilinx invented the field programmable gate array (FPGA) and commands more than half of the world market for these devices today. Xilinx solutions enable customers to reduce significantly the time required to develop products for the computer, peripheral, telecommunications, networking, industrial control, instrumentation, high-reliability/military, and consumer markets. For more information, visit the Xilinx web site at www.xilinx.com.

#### \_\_\_\_\_\_

Xilinx is a registered trademark of Xilinx, Inc. All XC-prefix product designations, Spartan, SpartanXL, AKA *speed*, AllianceCORE, Alliance Series, and Foundation Series are trademarks of Xilinx. Other brands or product names are trademarks or registered trademarks of their respective owners. #9834